

```
            \begin{array} { l } { \text { Consolidated Balance Sheets - December 31, 1999 3-4} } \\ { \text { and September 30, 2000 3-4 } } \end{array}
            Consolidated Statements of Income - Three months and 
            Consolidated Statements of Comprehensive Income
            - Three months and nine months ended
            September 30, 1999 and 2000
            Consolidated Statement of Shareholders' Equity
            - Nine months ended September 30, 2000
                            7
                    Consolidated Statements of Cash Flows - Nine months
                        ended September 30, 1999 and 2000
                8-9
                    Notes to Consolidated Financial Statements 10-15
Item 2. Management's Discussion and Analysis of Financial
                        Condition and Results of Operations
                                    16-22
PART II. OTHER INFORMATION
    Item 1. Legal Proceedings
                                    23-24
    Item 6. Exhibits and Reports on Form 8-K
                        25
                    - 2 -
```

                    NL INDUSTRIES, INC. AND SUBSIDIARIES
    | ASSETS | December 31, | September 30, |
| :--- | :---: | ---: |
| 1999 | 2000 |  |

Current assets:

| Cash and cash equivalents | \$ | 134,224 | \$ | 125,064 |
| :---: | :---: | :---: | :---: | :---: |
| Restricted cash equivalents |  | 17,565 |  | 62,667 |
| Accounts and notes receivable |  | 143,768 |  | 167,680 |
| Receivable from affiliates |  | 747 |  | 495 |
| Refundable income taxes |  | 4,473 |  | 10,169 |
| Inventories |  | 191,184 |  | 148,592 |
| Prepaid expenses |  | 2,492 |  | 6,317 |
| Deferred income taxes |  | 11,974 |  | 10,579 |
| Total current assets |  | 506,427 |  | 531,563 |


| Other assets: |  |  |
| :---: | :---: | :---: |
| Marketable securities | 15,055 | 45,135 |
| Investment in TiO2 manufacturing joint venture | 157,552 | 150,002 |
| Prepaid pension cost | 23,271 | 20,776 |
| Other | 5,410 | 4,230 |
| Total other assets | 201,288 | 220,143 |
| Property and equipment: |  |  |
| Land | 23,678 | 21,422 |
| Buildings | 133,682 | 121,821 |


| Machinery and equipment | 550,842 | 500,478 |
| :---: | :---: | :---: |
| Mining properties | 71,952 | 65,038 |
| Construction in progress | 6,805 | 13,011 |
|  | 786,959 | 721,770 |
| Less accumulated depreciation and depletion | 438,501 | 412,170 |
| Net property and equipment | 348,458 | 309,600 |
|  | \$1,056,173 | \$1,061,306 |

NL INDUSTRIES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (CONTINUED)
(In thousands)

Current liabilities:

## LIABILITIES AND SHAREHOLDERS' EQUITY

Notes payable ........................... \$ 57,076 22,622

Current maturities of long-term debt ..... Accounts payable and accrued liabilities . Payable to affiliates .................... Income taxes Deferred income taxes $\qquad$
December 31, 1999 ------------
\$
57,076

212
190,360
11,240
5,605 326

Total current liabilities ...........

September 30, 2000
--------------
\$ 22,622

151
202,920
9,743
14,126
720

250,282

Noncurrent liabilities:
-----------

Long-term debt . . . . . . . . . . . . . . . . . . . . . . . . .
Deferred income taxes .....................
Accrued pension cost ......................
Accrued postretirement benefits cost ..... Other

Iotal noncurrent liabilities ........

3,903
244,105
134,992
21,761
29,577
72,606

503,041

Minority interest -----------

Shareholders' equity:
Common stock ..................................
Additional paid-in capital ..............
Retained earnings
Accumulated other comprehensive loss ....
Treasury stock

8, 355
774,304
19,150
$(158,921)$
$(371,801)$

271,087
,

5,483

8,355
777,262
113,744
$(197,461)$
$(399,400)$
$\qquad$ 302,500

```
$ 1,056,173
$ 1,061,306
=========== ============
```

Commitments and contingencies (Note 12)
See accompanying notes to consolidated financial statements.

- 4 -

NL INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per share data)

|  | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1999 |  | 2000 |  | 1999 |  | 2000 |
| Revenues and other income: |  |  |  |  |  |  |  |  |
| Net sales | \$ | 242,621 | \$ | 242,309 | \$ | 676,758 |  | 724,444 |
| Other, net |  | 3,967 |  | 4,906 |  | 20,040 |  | 63,352 |
|  |  | 246,588 |  | 247,215 |  | 696,798 |  | 787,796 |
| Costs and expenses: |  |  |  |  |  |  |  |  |
| Cost of sales |  | 181,745 |  | 159,021 |  | 496,564 |  | 482,319 |
| Selling, general and administrative |  | 32,119 |  | 33,972 |  | 97,761 |  | 104,194 |
| Interest |  | 9,060 |  | 7,717 |  | 28,136 |  | 23,470 |
|  |  | 222,924 |  | 200,710 |  | 622,461 |  | 609,983 |
| Income before income taxes and minority interest ............. |  | 23,664 |  | 46,505 |  | 74,337 |  | 177,813 |
| Income tax benefit (expense) |  | $(6,507)$ |  | $(14,882)$ |  | 70,833 |  | $(58,843)$ |
| Income before minority interest |  | 17,157 |  | 31,623 |  | 145,170 |  | 118,970 |
| Minority interest |  | 11 |  | 1,454 |  | 2,261 |  | 1,655 |
| Net income | \$ | 17,146 | \$ | 30,169 |  | 142,909 |  | 117,315 |
| Earnings per share: |  |  |  |  |  |  |  |  |
| Basic | \$ | . 33 | \$ | . 60 | \$ | 2.76 | \$ | 2.32 |
| Diluted | \$ | . 33 | \$ | . 60 | \$ | 2.75 | \$ | 2.31 |
| Weighted average shares used in the calculation of earnings per share: |  |  |  |  |  |  |  |  |
| Basic . . . . . . . . . . . . . . . . . . . . |  | 51,835 |  | 50,203 |  | 51,828 |  | 50,539 |
| Dilutive impact of stock options .. |  | 108 |  | 403 |  | 68 |  | 330 |
| Diluted |  | 51,943 |  | 50,606 |  | 51,896 |  | 50,869 |

See accompanying notes to consolidated financial statements.

- 5 -

NL INDUSTRIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands)


See accompanying notes to consolidated financial statements.

NL INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY

Nine months ended September 30, 2000
(In thousands)

|  |  | Accumulated other <br> comprehensive income (loss) |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Additional |  | Retained | Currency | Pension $\quad$ Marketable


| Balance at December 31, 1999 | \$ | 8,355 | \$ | 774,304 | \$ | 19,150 | \$ 160,022 ) | \$ | $(1,756)$ | \$ | 2,857 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income |  | -- |  | -- |  | 117,315 | -- |  | -- |  | -- |
| Other comprehensive income (loss), net |  | -- |  | -- |  | -- | $(41,219)$ |  | -- |  | 2,679 |
| Dividends |  | -- |  | -- |  | $(22,721)$ | -- |  | -- |  | -- |
| Tax benefit of stock options exercised |  | -- |  | 2,958 |  | -- | -- |  | -- |  | -- |
| Treasury stock: |  |  |  |  |  |  |  |  |  |  |  |
| Acquired |  | -- |  | -- |  | -- | -- |  | -- |  | -- |
| Reissued |  | -- |  | -- |  | -- | -- |  | -- |  | -- |
| Balance at September 30, 2000 | \$ | 8,355 | \$ | 777,262 | \$ | 113,744 | \$ 201,241$)$ | \$ | $(1,756)$ | \$ | 5,536 |
|  |  | easury tock |  | Total |  |  |  |  |  |  |  |
| Balance at December 31, 1999 |  | 1,801) |  | 271,087 |  |  |  |  |  |  |  |
| Net income |  | -- |  | 117,315 |  |  |  |  |  |  |  |
| Other comprehensive income (loss), net |  | -- |  | $(38,540)$ |  |  |  |  |  |  |  |
| Dividends |  | -- |  | $(22,721)$ |  |  |  |  |  |  |  |
| Tax benefit of stock options exercised |  | -- |  | 2,958 |  |  |  |  |  |  |  |
| Treasury stock: |  |  |  |  |  |  |  |  |  |  |  |
| Acquired |  | 9,180) |  | $(29,180)$ |  |  |  |  |  |  |  |
| Reissued |  | 1,581 |  | 1,581 |  |  |  |  |  |  |  |
| Balance at September 30, 2000 |  | 9,400) |  | 302,500 |  |  |  |  |  |  |  |

See accompanying notes to consolidated financial statements. - 7 -

> NL INDUSTRIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS Nine months ended September 30,1999 and 2000
(In thousands)


Change in assets and liabilities:

| Accounts and notes receivable | $(39,832)$ | $(37,921)$ |
| :---: | :---: | :---: |
| Inventories | 40,027 | 27,740 |
| Prepaid expenses | $(4,646)$ | $(4,123)$ |
| Accounts payable and accrued liabilities | 1,996 | 7,910 |
| Income taxes | 13,722 | 6,708 |
| Other, net | (17, 022 ) | $(4,347)$ |
| Net cash provided by operating activities | 82,075 | 119,162 |
| Cash flows from investing activities: |  |  |
| Capital expenditures | $(25,818)$ | $(19,757)$ |
| Change in restricted cash equivalents, net | $(12,398)$ | (102) |
| Purchase of Tremont Corporation common stock | -- | $(26,040)$ |
| Proceeds from disposition of: |  |  |
| Property and equipment | 2,160 | 91 |
| Marketable securities | -- | 158 |
| Net cash used by investing activities | $(36,056)$ | $(45,650)$ |

## - 8 -

NL INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)

Nine months ended September 30, 1999 and 2000
(In thousands)

| Cash flows from financing activities: Indebtedness: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Borrowings | \$ | 56,271 | \$ | -- |
| Principal payments |  | $(93,278)$ |  | $(29,034)$ |
| Dividends paid |  | $(5,442)$ |  | $(22,721)$ |
| Treasury stock purchased |  | -- |  | $(29,180)$ |
| Other, net |  | 199 |  | 1,575 |
| Net cash used by financing activities |  | $(42,250)$ |  | $(79,360)$ |
| Cash and cash equivalents: |  |  |  |  |
| Net change from: |  |  |  |  |
| Operating, investing and financing activities |  | 3,769 |  | $(5,848)$ |
| Currency translation |  | $(2,022)$ |  | $(3,312)$ |
| Balance at beginning of period |  | 154,953 |  | 134,224 |
| Balance at end of period | \$ | 156,700 | \$ | 125,064 |

Interest . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $\$ 19,700$ 16,428

See accompanying notes to consolidated financial statements.

- 9 -

NL INDUSTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1 - Organization and basis of presentation:
NL Industries, Inc. conducts its titanium dioxide pigments ("TiO2") operations through its wholly owned subsidiary, Kronos, Inc. At September 30, 2000, Valhi, Inc. and Tremont Corporation, each affiliates of Contran Corporation, held approximately $60 \%$ and $20 \%$, respectively, of NL's outstanding common stock. At September 30, 2000, Contran and its subsidiaries held approximately $93 \%$ of Valhi's outstanding common stock, and Valhi and other entities related to Harold C. Simmons held approximately 79\% of Tremont's outstanding common stock. See Note 5 .

The consolidated balance sheet of NL Industries, Inc. and Subsidiaries (collectively, the "Company") at December 31, 1999 has been condensed from the Company's audited consolidated financial statements at that date. The consolidated balance sheet at September 30, 2000 and the consolidated statements of income, comprehensive income, shareholders' equity and cash flows for the interim periods ended September 30, 1999 and 2000 have been prepared by the Company, without audit. In the opinion of management, all adjustments, consisting only of normal recurring adjustments, necessary to present fairly the consolidated financial position, results of operations and cash flows have been made. The results of operations for the interim periods are not necessarily indicative of the operating results for a full year or of future operations.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. The accompanying consolidated financial statements should be read in conjunction with the consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1999 (the "1999 Annual Report").

The Company will adopt Statement of Financial Accounting Standards ("SFAS") No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended, no later than the first quarter of 2001. SFAS No. 133 establishes accounting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. Under SFAS No. 133, all derivatives will be recognized as either assets or liabilities and measured at fair value. The accounting for changes in fair value of derivatives will depend upon the intended use of the derivative. The impact of adopting SFAS No. 133, if any, has not been determined but will be dependent upon the extent to which the Company is then a party to derivative contracts or engaged in hedging activities, including derivatives embedded in nonderivative host contacts. As permitted by the transition requirements of SFAS No. 133, as amended, the Company will exempt from the scope of SFAS No. 133 all host contracts containing embedded derivatives which were issued, acquired or not substantially modified prior to January 1, 1999.

The Company will adopt the SEC's Staff Accounting Bulletin ("SAB") No. 101, Revenue Recognition, as amended, in the fourth quarter of 2000 . SAB No. 101 provides guidance on the recognition, presentation and disclosure of revenue, including specifying basic criteria that must be met before revenue can be recognized. The impact on the Company of adopting SAB No. 101, if any, has not yet been determined, in part because the Company is studying additional guidance on SAB No. 101 recently issued by the SEC. If
the impact of adopting $S A B$ No. 101 is material, the Company will adopt SAB No. 101 retroactively to the beginning of 2000 , and previously reported results of operations for the first three quarters of 2000 would be restated.

The Company generally undertakes planned major maintenance activities several times each year. Repair and maintenance costs estimated to be incurred in connection with planned major maintenance activities are accrued in advance and are included in cost of goods sold.

Note 2 - Earnings per share:
Basic earnings per share is based on the weighted average number of common shares outstanding during each period. Diluted earnings per share is based on the weighted average number of common shares outstanding and the dilutive impact of outstanding stock options.

Note 3 - Business segment information:

The Company's operations are conducted by Kronos in one operating business segment - the production and sale of TiO2.

| Three m Sept | $\begin{aligned} & \text { ended } \\ & 30, \end{aligned}$ | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: |
| 1999 | 2000 | 1999 | 2000 |

(In thousands)

| Net sales | \$ | 242,621 | \$ | 242,309 | \$ | 676,758 | \$ | 724,444 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other income, excluding corporate |  | 1,146 |  | 1,404 |  | 11,748 |  | 5,518 |
|  |  | 243,767 |  | 243,713 |  | 688,506 |  | 729,962 |
| Cost of sales |  | 181,745 |  | 159,021 |  | 496,564 |  | 482,319 |
| Selling, general and administrative, excluding corporate ................. |  | 27,263 |  | 27,181 |  | 82,086 |  | 81,154 |
| Operating income |  | 34,759 |  | 57,511 |  | 109,856 |  | 166,489 |
| General corporate income (expense): |  |  |  |  |  |  |  |  |
| Securities earnings, net |  | 1,696 |  | 2,494 |  | 4,841 |  | 11,602 |
| Litigation settlement gain, net and other income |  | 1,125 |  | 1,008 |  | 3,451 |  | 46,232 |
| Corporate expense |  | $(4,856)$ |  | $(6,791)$ |  | $(15,674)$ |  | $(23,040)$ |
| Interest expense |  | $(9,060)$ |  | $(7,717)$ |  | $(28,137)$ |  | $(23,470)$ |
| Income before income taxes and minority interest ........... | \$ | 23,664 | \$ | 46,505 | \$ | 74,337 | \$ | 177,813 |

[^0]Note 4 - Inventories:

|  |  |
| :---: | :---: |
|  |  |

(In thousands)

| Raw materials | \$ 54,861 | \$ 38,738 |
| :---: | :---: | :---: |
| Work in process | 8,065 | 7,335 |
| Finished products | 100,824 | 77,925 |
| Supplies | 27,434 | 24,594 |
|  | \$191,184 | \$148,592 |

Note 5 - Marketable securities:

(In thousands)

| Unrealized gains | \$ | 6,700 | \$ | 14,195 |
| :---: | :---: | :---: | :---: | :---: |
| Unrealized losses |  | $(2,304)$ |  | $(5,678)$ |
| Cost |  | 10,659 |  | 36,618 |
| Aggregate fair value | \$ | 15,055 | \$ | 45,135 |

The Company purchased 500,000 shares of Tremont's common stock in market transactions in each of the first and third quarters of 2000 for $\$ 9.5$ million and $\$ 16.5$ million, respectively. At September 30 , 2000 , the Company held approximately $17 \%$ of Tremont's outstanding common stock and 1\% of Valhi's outstanding common stock. The Company accounts for investments in parent companies as "available-for-sale" marketable securities carried at fair value.

Note 6 - Other noncurrent assets:

| December 31, | September 30, |
| :---: | :---: |
| 1999 | 2000 |

(In thousands)

| Deferred financing costs, net | \$2,278 | \$1,828 |
| :---: | :---: | :---: |
| Other | 3,132 | 2,402 |
|  | \$5,410 | \$4,230 |

- 12 -

Note 7 - Accounts payable and accrued liabilities:

| December 31, September 30, |  |
| :---: | :---: |
| 1999 | 2000 |
| _---------------------------- |  |

(In thousands)

| counts payable |
| :---: |
| Accrued liabilities: |
| Environmental costs |
| Employee benefits |
| Interest |
| Deferred income |
| Other |

$\$ 56,597 \quad \$ 46,770$
---------

| 47,228 | 62,007 |
| :---: | :---: |
| 35,243 | 31,726 |
| 6,761 | 13,339 |
| 4,000 | 4,000 |
| 40,531 | 45,078 |
| 133,763 | 156,150 |
| \$190,360 | \$202,920 |

Note 8 - Other noncurrent liabilities:

|  | Insurance claims and expenses |
| :---: | :---: |
|  | Employee benefits |
|  | Deferred income |
|  | Other |


| December 31, <br> 1999 | September 30, <br> 2000 |
| :---: | ---: |
| (In thousands) |  |

Note 9 - Notes payable and long-term debt:

| $\begin{gathered} \text { December } 31 \text {, } \\ 1999 \end{gathered}$ | $\begin{gathered} \text { September } 30, \\ 2000 \end{gathered}$ |
| :---: | :---: |
|  |  |

(In thousands)

| Notes payable - Kronos (euro 56,511 and euro 25,565, respectively) ........ | \$ 57,076 | \$ 22,622 |
| :---: | :---: | :---: |
| Long-term debt: |  |  |
| NL Industries, Inc. - 11.75\% Senior Secured Notes | \$244,000 | \$244,000 |
| Kronos | 478 | 256 |
|  | 244,478 | 244,256 |
| Less current maturities | 212 | 151 |
|  | \$244,266 | \$244,105 |

The difference between the income tax benefit (expense) attributable to income before income taxes and minority interest and the amount that would be expected using the U.S. federal statutory income tax rate of $35 \%$ is presented below.

| Nine months ended September 30, |  |
| :---: | :---: |
| 1999 | 2000 |


| Expected tax expense | \$ $(26,018)$ | \$ (62, 235 ) |
| :---: | :---: | :---: |
| Non-U.S. tax rates | $(5,674)$ | 3,917 |
| Resolution of German income tax audits | 36,490 | -- |
| Change in valuation allowance: |  |  |
| Corporate restructuring in Germany and other | 77,580 | -- |
| Change in German income tax law | $(24,070)$ | -- |
| Recognition of certain deductible tax attributes which previously did not meet the "more-likely-than-not" recognition criteria .. | 12,335 | 2,116 |
| Incremental tax on income of companies not included in NL's consolidated U.S. federal income tax return ... | $(2,049)$ | $(1,015)$ |
| U.S. state income taxes | 759 | (691) |
| Other, net | 1,480 | (935) |
| Income tax benefit (expense) | \$ 70,833 | \$ (58, 843) |

The Company recognized a $\$ 90$ million noncash net income tax benefit in 1999 that includes (i) a $\$ 36$ million reduction in deferred tax liabilities related to a favorable resolution of a German tax contingency, (ii) a $\$ 78$ million decrease in the valuation allowance to recognize the benefit of certain deductible income tax attributes which the Company believes meet the recognition criteria as a result of, among other things, a corporate restructuring of the Company's German subsidiaries, offset by (iii) a $\$ 24$ million increase in the valuation allowance to reduce the previously recognized benefit of certain other deductible income tax attributes which the Company believes do not meet the recognition criteria due to a change in German tax law.

A reduction in the German "base" income tax rate from $30 \%$ to $25 \%$ was enacted in October 2000, to be effective January 1, 2001. The reduction in the German income tax rate is expected to result in approximately $\$ 5$ million of additional income tax expense in the fourth quarter of 2000 due to a reduction of the Company's deferred income tax asset related to certain German tax attributes. The Company does not expect its future current income tax expense to be affected by the rate change in Germany.

- 14 -

Note 11 - Other income, net:

| Three Se | $\begin{aligned} & \text { nded } \\ & 30, \end{aligned}$ | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: |
| 1999 | 2000 | 1999 | 2000 |


| Securities earnings: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest and dividends Securities transactions | $\$ \quad 1,696$ |  | \$ | $\begin{array}{r} 2,417 \\ 77 \end{array}$ | \$ | -- | \$ | $\begin{aligned} & 5,972 \\ & 5,630 \end{aligned}$ |
|  |  | 1,696 |  | 2,494 |  | 4,841 |  | 11,602 |
| Currency transaction gains, net |  | 894 |  | 602 |  | 8,735 |  | 4,256 |
| Litigation settlement gain, net |  | -- |  | -- |  | -- |  | 43,000 |
| Noncompete agreement income |  | 1,000 |  | 1,000 |  | 3,000 |  | 3,000 |
| Disposition of property and equipment |  | (242) |  | (271) |  | 705 |  | $(1,219)$ |
| Trade interest income |  | 360 |  | 648 |  | 1,665 |  | 1,475 |
| Other, net |  | 259 |  | 433 |  | 1,094 |  | 1,238 |
|  | \$ | 3,967 | \$ | 4,906 | \$ | 20,040 | \$ | 63,352 |

The Company recognized a $\$ 43$ million net gain from a June 2000 settlement with one of the Company's two principal former insurance carriers. The gain is net of $\$ 2$ million in commissions. The settlement resolved with that carrier a court proceeding that the Company initiated to seek reimbursement for legal defense expenditures and indemnity coverage for certain of its environmental remediation expenditures. In July 2000 , proceeds from the settlement were transferred by the carrier to a special purpose trust established to pay future remediation and other environmental expenditures of the Company. At September 30, 2000, restricted cash equivalents include $\$ 45.6$ million held by the special purpose trust.

In the second quarter of 2000 , the Company received 389,691 shares of common stock pursuant to the demutualization of an insurance company from which the Company had purchased certain insurance policies. The Company recognized a $\$ 5.6$ million securities gain based on the insurance company's initial public offering price of $\$ 14-1 / 4$ per share. The shares were placed in a Voluntary Employees' Beneficiary Association trust, the assets of which may only be used to pay for certain retiree benefits. The Company accounted for the $\$ 5.6$ million contribution of the insurance company's common stock to the trust as a reduction of its accrued postretirement benefits cost liability. The shares were sold by the trust in the second quarter of 2000 for $\$ 7.8$ million or $\$ 20$ per share.

Note 12 - Commitments and contingencies:

For descriptions of certain legal proceedings, income tax and other commitments and contingencies related to the Company, reference is made to (i) Management's Discussion and Analysis of Financial Condition and Results of Operations, (ii) Part II, Item 1 -"Legal Proceedings," (iii) the Company's Quarterly Report on Form 10-Q for the quarters ended March 31, 2000 and June 30, 2000, and (iv) the 1999 Annual Report.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS


| Net sales and operating income |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net sales $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots$ | $\$ 242.6$ | $\$ 242.3$ | $\mathrm{n} / \mathrm{c}$ | $\$ 676.8$ | $\$ 724.4$ | $+7 \%$ |
| Operating income $\ldots \ldots \ldots \ldots$ |  |  |  |  |  |  |
| Operating income margin percentage | $\$ 34.8$ | $\$ 57.5$ | $+65 \%$ | $\$ 109.9$ | $\$ 166.5$ | $+52 \%$ |


| Percent change in average selling prices (in billing currencies) . |  |  | +10\% |  |  | +5\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ```Production volume (metric tons in thousands)``` | 99 | 113 | +14\% | 299 | 329 | +10\% |
| Production rate as a percent of capacity | 90\% | Full |  | 91\% | Full |  |
| Sales volume (metric tons in thousands) ....................... | 117 | 113 | -4\% | 317 | 343 | +8\% |

Kronos' operating income in the third quarter of 2000 increased $\$ 22.7$ million or $65 \%$ from the comparable period in 1999 due to higher average selling prices in billing currencies and higher production volume, partially offset by lower sales volume. Kronos' operating income in the first nine months of 2000 increased from the comparable period in 1999 primarily due to higher average selling prices in billing currencies and higher production and sales volumes.

Average TiO2 selling prices in billing currencies (which excludes the effects of foreign currency translation) during the third quarter of 2000 were 10\% higher than in the third quarter of 1999 and were $3 \%$ higher than in the second quarter of 2000. Average selling prices in billing currencies at the end of the third quarter were slightly higher than the average during the quarter. Kronos' prices were up in all major regions from the third quarter of 1999 with the greatest improvement being realized in the European and export markets. Compared to the second quarter of 2000 , prices were $5 \%$ higher in Europe and $4 \%$ higher in the export markets. Prices were flat in North America versus the second quarter of 2000 . Average selling prices in billing currencies for the first nine months of 2000 were 5 \% higher than the first nine months of 1999 with increases in all major regions. The Company expects average selling prices during the fourth quarter of 2000 will be slightly higher than in the third quarter of 2000 .

Kronos' third-quarter 2000 sales volume was at near record third-quarter levels and decreased 4\% from the third quarter of 1999 and 6\% from the second quarter of 2000. Sales volume in the first nine months of 2000 was 8\% higher than the first nine months of 1999. Although Kronos believes its Tio2 sales volume for the fourth quarter of 2000 will be lower than the record sales volume in the fourth quarter of 1999, Kronos anticipates its TiO2 sales volume for full-year 2000 will be higher than that of 1999.

The Company's third-quarter 2000 production volume was $14 \%$ higher than the comparable 1999 period with operating rates near full capacity in 2000 compared to $90 \%$ in the third quarter of 1999. Kronos' production volume in the first nine months of 2000 was $10 \%$ higher than the comparable 1999 period with operating rates near full capacity in 2000 compared to $91 \%$ capacity utilization in the first nine months of 1999. Finished goods inventory levels at the end of September remained even with June 2000 levels representing about 1.5 months of sales in inventory.

The Company's efforts to debottleneck Kronos' production facilities to meet long-term demand continue to prove successful. The Company expects Kronos' production capacity will be increased by approximately 25,000 metric tons primarily at its chloride facilities, with only moderate capital expenditures, bringing Kronos' capacity to approximately 465,000 metric tons by 2002 . Kronos expects to produce more in 2000 than the record 434,000 metric tons it produced in 1998.

Kronos expects its full-year 2000 operating income will be higher than 1999 primarily because of higher average selling prices in billing currencies, higher production and sales volumes and its continued focus on controlling costs. The extent of the improvement will be determined primarily by the magnitude of realized price increases.
net sales decreased in the three and nine months ended September 2000 primarily due to higher average selling prices in billing currencies and higher production volume.

Excluding the effects of foreign currency translation, which reduced the Company's selling, general and administrative expenses ("SG\&A") in the three and nine months ended September 2000 compared to the year-earlier periods, $S G \& A$, excluding corporate expenses, increased in the third quarter of 2000 due to higher variable compensation expense and increased in the first nine months of 2000 due to higher distribution expenses associated with higher sales volume in the first nine months of 2000 .

A significant amount of Kronos' sales and operating costs are denominated in currencies other than the U.S. dollar. Fluctuations in the value of the U.S. dollar relative to other currencies, primarily a stronger U.S. dollar compared to the euro, decreased the dollar value of sales for the third quarter and first nine months of 2000 by a net $\$ 16$ million and $\$ 47$ million, respectively, when compared to the year-earlier periods. When translated from billing currencies to U.S. dollars using currency exchange rates prevailing during the respective periods, Kronos' average selling prices in U.S. dollars for the third quarter of 2000 increased $4 \%$ from the third quarter of 1999. Kronos' average selling prices in U.S. dollars for the first nine months of 2000 decreased 1\% from the first nine months of 1999. Kronos' operating costs that are not denominated in U.S. dollars were also lower when translated to U.S. dollars in the third quarter and first nine months of 2000 compared to the year-earlier periods and, accordingly, Kronos' average cost per metric ton in U.S. dollar terms were lower in the third quarter and first nine months of 2000 compared to the same periods last year. In addition, sales to export markets are typically denominated in U.S. dollars and a stronger U.S. dollar improves margins at the Company's non-U.S. subsidiaries on their export sales. This helps to offset the unfavorable effect of translating local currency profits to U.S. dollars when the dollar is stronger. As a result, the net impact of currency exchange rate fluctuations on operating income in the third quarter and first nine months of 2000, excluding the second-quarter $1999 \$ 5.3$ million foreign currency transaction gain, was not significant when compared to the year-earlier periods.

General corporate

The following table sets forth certain information regarding general corporate income (expense).


Securities earnings in 2000 includes a second-quarter $\$ 5.6$ million securities gain related to common stock received from the demutualization of an insurance company from which the Company had purchased certain insurance policies. Corporate income in 2000 includes a second-quarter $\$ 43$ million net gain from a settlement with a former insurance carrier. See Note 11 to the

Corporate expense was higher in the third quarter of 2000 primarily due to higher legal expenses. Corporate expense was higher in the first nine months of 2000 primarily due to higher legal expenses and higher environmental remediation accruals.

Interest expense in the third quarter and first nine months of 2000 decreased $15 \%$ and $17 \%$, respectively, from the comparable periods in 1999 primarily due to reduced levels of outstanding euro- denominated debt. As a result, the Company expects its full-year 2000 interest expense will be lower than 1999.

Provision for income taxes
The Company reduced its deferred income tax valuation allowance by $\$ 12.3$ million in the first nine months of 1999 and $\$ 2.1$ million in the first nine months of 2000 primarily as a result of utilization of certain tax attributes for which the benefit had not been previously recognized under the "more-likely-than-not" recognition criteria. See Note 10 to the Consolidated Financial Statements for a description of the Company's previously reported $\$ 90$ million noncash net income tax benefit recognized in the second quarter of 1999.

Other

Minority interest primarily relates to the Company's majority-owned environmental management subsidiary, NL Environmental Management Services, Inc. ("EMS").

- 18 -

LIQUIDITY AND CAPITAL RESOURCES
The Company's condensed consolidated cash flows from operating, investing and financing activities for the nine months ended September 30, 1999 and 2000 are presented below.



Operating activities
The TiO2 industry is cyclical and changes in economic conditions within the industry significantly affect the earnings and operating cash flows of the Company. Cash flow from operations, before changes in assets and liabilities, in the first nine months of 2000 increased from the comparable period in 1999 primarily due to higher operating income, partially offset by higher current tax
expense and lower cash distributions from the Company's TiO2 manufacturing joint venture. Changes in the Company's inventories, receivables and payables (excluding the effect of currency translation) provided $\$ 2.2$ million of cash in the first nine months of 1999 primarily due to reductions in inventory levels and used $\$ 2.3$ million of cash in the first nine months of 2000 primarily due to increases in receivables.

## Investing activities

The Company purchased 500,000 shares of Tremont's common stock in market transactions in each of the first and third quarters of 2000 for $\$ 9.5$ million and $\$ 16.5$ million, respectively. See Notes 1 and 5 to the Consolidated Financial Statements. In the first nine months of 1999, the Company collateralized letters of credit with $\$ 12.4$ million of the Company's cash, and classified such amounts as current restricted cash equivalents.

Financing activities
In the second and third quarters of 2000 the Company repaid euro 17.9 million ( $\$ 16.7$ million when paid) and euro 13.0 million ( $\$ 12.2$ million when paid), respectively, of its euro-denominated short-term debt with cash flow from operations.

In the third quarter of 2000 the Company paid a regular quarterly dividend of $\$ .15$ per share to shareholders aggregating $\$ 7.6$ million, and dividends paid during the first nine months of 2000 totaled $\$ 45$ per share or $\$ 22.7$ million. In October 2000, the Company's Board of Directors increased the regular
quarterly dividend to $\$ .20$ per share and declared a dividend to shareholders of record as of December 13, 2000 to be paid on December 27, 2000.

Pursuant to its share repurchase programs, the Company purchased 668,000 shares of its common stock at an aggregate cost of $\$ 15.2$ million in the third quarter of 2000 and $1,595,000$ shares at an aggregate cost of $\$ 29.2$ million in the first nine months of 2000 . An additional 87,000 shares at an aggregate cost of $\$ 1.7$ million were purchased in October 2000.

Cash, cash equivalents, restricted cash equivalents and borrowing availability

At September 30, 2000, the Company had cash and cash equivalents aggregating $\$ 125$ million ( $\$ 70$ million held by non-U.S. subsidiaries) and an additional $\$ 63$ million of restricted cash equivalents. The Company's subsidiaries had $\$ 38$ million available for borrowing at September 30, 2000 under existing non-U.S. credit facilities.

Income tax contingencies

Certain of the Company's tax returns in various U.S. and non-U.S. jurisdictions are being examined and tax authorities have proposed or may propose tax deficiencies, including non-income tax related items and interest.

The Company has received tax assessments from the Norwegian tax authorities proposing tax deficiencies of NOK 30 million (\$3 million at September 30, 2000) relating to 1994 and 1996. The Company is currently litigating the primary issue related to the 1994 assessment in a Norwegian appeals court, and the Company believes that the outcome of the 1996 case is dependent on the eventual outcome of the 1994 case. The Company has granted a lien for the 1994 and 1996 tax assessments on its Fredrikstad, Norway TiO2 plant in favor of the Norwegian tax authorities.

No assurance can be given that these or other tax matters will be resolved in the Company's favor in view of the inherent uncertainties involved in court proceedings. The Company believes that it has provided adequate accruals for additional taxes and related interest expense which may ultimately result from all such examinations and believes that the ultimate disposition of such examinations should not have a material adverse effect on the Company's consolidated financial position, results of operations or liquidity.

The Company has been named as a defendant, potentially responsible party ("PRP"), or both, in a number of legal proceedings associated with environmental matters, including waste disposal sites, mining locations and facilities currently or previously owned, operated or used by the Company, certain of which are on the U.S. Environmental Protection Agency's (the "U.S. EPA") Superfund National Priorities List or similar state lists. On a quarterly basis, the Company evaluates the potential range of its liability at sites where it has been named as a PRP or defendant, including sites for which EMS has contractually assumed the Company's obligation. The Company believes it has adequate accruals (\$110 million at September 30, 2000) for reasonably estimable costs of such matters, but the Company's ultimate liability may be affected by a number of factors, including changes in remedial alternatives and costs and the allocations of such costs among PRPs. It is not possible to estimate the range of costs for certain sites. The upper end of the range of reasonably possible costs to the Company for sites for which it is possible to estimate costs is

- 20 -
approximately $\$ 170$ million. The Company's estimates of such liabilities have not been discounted to present value, and the Company has not recognized any potential insurance recoveries other than the June 2000 settlement discussed below. No assurance can be given that actual costs will not exceed either accrued amounts or the upper end of the range for sites for which estimates have been made, and no assurance can be given that costs will not be incurred with respect to sites as to which no estimate presently can be made. The imposition of more stringent standards or requirements under environmental laws or regulations, new developments or changes with respect to site cleanup costs or allocation of such costs among PRPs, or a determination that the Company is potentially responsible for the release of hazardous substances at other sites could result in expenditures in excess of amounts currently estimated by the Company to be required for such matters. Furthermore, there can be no assurance that additional environmental matters will not arise in the future.

In June 2000 the Company settled a lawsuit with one of its two principal former insurance carriers. The Company had sought reimbursement from the insurance carrier for legal defense expenditures and indemnity coverage for certain of its environmental remediation expenditures. In July 2000 proceeds of $\$ 45$ million from the settlement were transferred by the carrier to a special purpose trust established to pay future remediation and other environmental expenditures of the Company. The Company is continuing to pursue similar claims with other insurance carriers.

Lead pigment litigation

The Company is also a defendant in a number of legal proceedings seeking damages for personal injury and property damage arising out of the sale of lead pigments and lead-based paints, including cases in which plaintiffs purport to represent a class and cases brought on behalf of governmental entities. There is no assurance that the Company will not incur future liability in respect of this pending litigation in view of the inherent uncertainties involved in court and jury rulings in pending and possible future cases. However, based on, among other things, the results of such litigation to date, the Company believes that the pending lead pigment and paint litigation is without merit. The Company has not accrued any amounts for such pending litigation. Liability that may result, if any, cannot reasonably be estimated. In addition, various legislation and administrative regulations have, from time to time, been enacted or proposed that seek to (a) impose various obligations on present and former manufacturers of lead pigment and lead-based paint with respect to asserted health concerns associated with the use of such products and (b) effectively overturn court decisions in which the Company and other pigment manufacturers have been successful. Examples of such proposed legislation include bills which would permit civil liability for damages on the basis of market share, rather than requiring plaintiffs to prove that the defendant's product caused the alleged damage and bills which would revive actions barred by the statute of limitations. The Company currently believes the disposition of all claims and disputes, individually and in the aggregate, should not have a material adverse effect on the Company's consolidated financial position, results of operations or liquidity. There can be no assurance that additional matters of these types will not arise in the future.

Other
The Company periodically evaluates its liquidity requirements, alternative uses of capital, capital needs and availability of resources in view of, among other things, its debt service and capital expenditure requirements and estimated future operating cash flows. As a result of this process, the Company in the past has sought, and in the future may seek, to reduce, refinance, repurchase or restructure indebtedness; raise additional capital; issue additional securities; repurchase shares of its common stock; modify its dividend
policy; restructure ownership interests; sell interests in subsidiaries or other assets; or take a combination of such steps or other steps to manage its liquidity and capital resources. In the normal course of its business, the Company may review opportunities for the acquisition, divestiture, joint venture or other business combinations in the chemicals or other industries, as well as the acquisition of interests in related companies. In the event of any acquisition or joint venture transaction, the Company may consider using available cash, issuing equity securities or increasing its indebtedness to the extent permitted by the agreements governing the Company's existing debt.

Special note regarding forward-looking statements
The statements contained in this Report on Form 10-Q ("Quarterly Report") which are not historical facts, including, but not limited to, statements found under the captions "Results of Operations" and "Liquidity and Capital Resources" above, are forward-looking statements that represent management's beliefs and assumptions based on currently available information. Forward-looking statements can be identified by the use of words such as "believes," "intends," "may," "will," "should," "anticipates," "expects," or comparable terminology or by discussions of strategy or trends. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, it cannot give any assurances that these expectations will prove to be correct. Such statements by their nature involve risks and uncertainties, including, but not limited to, the cyclicality of the titanium dioxide industry, global economic conditions, global productive capacity, customer inventory levels, changes in raw material, energy and other operating costs, changes in product pricing, competitive technology positions, operating interruptions (including, but not limited to, labor disputes, leaks, fires, explosions, unscheduled downtime and transportation interruptions), the ultimate resolution of pending or possible future lead pigment litigation and legislative developments related to the lead paint litigation, the outcome of other litigation, and other risks and uncertainties included in this Quarterly Report and in the 1999 Annual Report, and the uncertainties set forth from time to time in the Company's other public reports and filings. Should one or more of these risks materialize (or the consequences of such a development worsen), or should the underlying assumptions prove incorrect, actual results could differ materially from those forecasted or expected. The Company assumes no duty to update any forward-looking statements.

PART II. OTHER INFORMATION

ITEM 1.
LEGAL PROCEEDINGS

Reference is made to the 1999 Annual Report and the Company's Quarterly Report on Form 10-Q for the quarters ended March 31, 2000 and June 30, 2000 for descriptions of certain previously reported legal proceedings.

City of New York, et al. v. Lead Industries Association, et al. (No.

89-4617). In September 2000 the First Department denied plaintiffs' appeal of the trial court's denial of plaintiffs' motion for summary judgment on the market share issue.

Brenner, et al. v. American Cyanamid, et al. (No. 12596-93). Plaintiffs have filed a notice of appeal.

Sabater, et al. v. Lead Industries Association, et al. (No. 25533/98). In October 2000 defendants filed a third-party complaint against the Federal Home Loan Mortgage Corporation (FHLMC), and FHLMC removed the case to federal court in the Southern District of New York.

Cofield, et al. v. Lead Industries Association, et al. (No. 24-C-99004491). In August 2000 the federal court dismissed the fraud, indemnification, and nuisance claims, and remanded the case to Maryland state court.

Spring Branch Independent School District v. Lead Industries Association, et al. (No. 2000-31175) and Houston Independent School District v. Lead Industries Association, et al. (No. 2000-33725). In October 2000 the Company filed answers in both cases denying all allegations of wrongdoing and liability.

Lewis et al. v. Lead Industries Association, et al. (No. 00CH09800). In October 2000 defendants moved to dismiss all claims. Briefing is not yet completed.

In October 2000 the Company was served with a complaint filed in California state court. Carletta Justice, et al. v. Sherwin-Williams Company, et al. (Superior Court of California, County of San Francisco, No. 314686). Plaintiffs are two minors who seek general, special and punitive damages for injuries alleged to be due to ingestion of paint containing lead in their residence. Defendants are the Company, the Lead Industries Association, and nine other companies sued as former manufacturers of lead paint. Plaintiffs allege claims for negligence, strict products liability, concert of action, market share liability, and intentional tort. The Company intends to deny all allegations of wrongdoing and liability and to defend the case vigorously.

Batavia, New York Landfill. In September 2000 the Company finalized the previously reported consent decree allocating cleanup costs at this site among the PRPs. The Company's expected costs pursuant to the consent decree are within previously accrued amounts.

In August and September 2000 the Company and one of its subsidiaries, NLO, Inc. ("NLO"), were named as defendants in four lawsuits filed in federal court in the western district of Kentucky against the Department of Energy ("DOE") and a number of other defendants alleging that nuclear material supplied by, among others, the Feed Material Production Center ("FMPC") in Fernald, Ohio, owned by the DOE and
formerly managed under contract by NLO, caused injury to employees and others at the DOE's Paducah, Kentucky Gaseous Diffusion Plant ("PGDP"). With respect to each of the cases listed below, the Company believes that the DOE is obligated to provide defense and indemnification pursuant to its contract with NLO, and pursuant to its statutory obligation to do so, as it has in several previous cases relating to management of the FMPC, and has so advised the DOE. Answers in the four cases have not been filed; the Company and NLO intend to deny all allegations of wrongdoing and liability and to defend the cases vigorously.

* In Rainer, et al. v. E.I. du Pont de Nemours, et al., ("Rainer I") No. 5:00CV-223-J, plaintiffs purport to represent a class of former employees at the PGDP and members of their households and seek actual and punitive damages of $\$ 5$ billion each for alleged negligence, infliction of emotional distress, ultra-hazardous activity/strict liability and strict products liability.
* In Rainer, et al. v. Bill Richardson, et al., No. 5:00CV-220-J, plaintiffs purport to represent the same classes regarding the same matters alleged in Rainer $I$, and allege a violation of constitutional
rights and seek the same recovery sought in Rainer I.
* In Dew, et al. v. Bill Richardson, et al., No. 5:00CV00221R, plaintiffs purport to represent classes of all PGDP employees who sustained pituitary tumors or cancer as a result of exposure to radiation and seek actual and punitive damages of $\$ 2$ billion each for alleged violation of constitutional rights, assault and battery, fraud and misrepresentation, infliction of emotional distress, negligence, ultra-hazardous activity/strict liability, strict products liability, conspiracy, concert of action, joint venture and enterprise liability, and equitable estoppel.
* In Shaffer, et al. v. Atomic Energy Commission, et al., No. 5:00CV00307M, plaintiffs purport to represent classes of PGDP employees and household members, subcontractors at PGDP, and landowners near the PGDP and seek actual and punitive damages of $\$ 1$ billion each and medical monitoring for the same counts alleged in Dew.

In October 2000 the Company was served with a complaint in Pulliam, et al. v. NL Industries, Inc., et al., No. 49DO20010CT001423, filed in superior court in Marion County, Indiana, on behalf of an alleged class of all persons and entities who own or have owned property or have resided within a one-mile radius of an industrial facility formerly owned by the company in Indianapolis, Indiana. Plaintiffs allege that they and their property have been injured by lead dust and particulates from the facility and seek unspecified actual and punitive damages and a removal of all alleged lead contamination. The time for the Company to file its answer has not yet expired. The Company intends to deny all allegations of wrongdoing and liability and to defend the case vigorously.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
(a) Exhibits
27.1 - Financial Data Schedule for the nine-month period ended September 30, 2000.
(b) Reports on Form 8-K

Reports on Form 8-K for the quarter ended September 30, 2000 and through the date of this report:

July 18, 2000 - reported Items 5 and 7. October 18, 2000 - reported Items 5 and 7 .

- 25 -

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 10, 2000

By /s/ Susan E. Alderton
---------------------------------------
Susan E. Alderton
Vice President and
Chief Financial Officer (Principal Financial Officer)

By /s/ Robert D. Hardy
-----------------------------------
Robert D. Hardy
Vice President and Controller
(Principal Accounting Officer)



[^0]:    - 11 -

