# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM 10-Q

( X ) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 - For the quarter ended September 30, 1995

OR

( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 1-640

NL INDUSTRIES, INC. (Exact name of registrant as specified in its charter)

New Jersey (State or other jurisdiction of incorporation or organization) 13-5267260 (IRS Employer Identification No.)

Two Greenspoint Plaza, 16825 Northchase Dr., Suite 1200, Houston, TX 77060-2544 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (713) 423-3300

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes  $\,$  X  $\,$  No

Number of shares of common stock outstanding on October 25, 1995: 51,071,118

NL INDUSTRIES, INC. AND SUBSIDIARIES

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NL INDUSTRIES, INC. AND SUBSIDIARIES

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## CONSOLIDATED BALANCE SHEETS

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(In thousands)

ASSETS	December 31, 1994	September 30, 1995
Current assets:		
Cash and cash equivalents	\$ 131,124	\$ 152,795
Marketable securities	25,165	-
Accounts and notes receivable	137,753	169,539
Refundable income taxes	1,162	8,626
Inventories	185,173	208,958
Prepaid expenses	3,878	•
Deferred income taxes	2,177	2,254
Total current assets	486,432	549,848
Other assets:		
Marketable securities	21,329	26,819
Investment in joint ventures	187,480	185,863
Prepaid pension cost	19,329	21,712
Deferred income taxes	2,746	711
Other	37,267	32,961
Total other assets	268,151	268,066
Property and equipment:		
Land	20,665	22,523
Buildings	147,370	163,961
Machinery and equipment	582,138	636,605
Mining properties	87,035	91,691
Construction in progress	9,579	17,934
	846,787	932,714
Less accumulated depreciation and depletion	438,960	484,181
Net property and equipment	407,827	448,533
	\$1,162,410	\$1,266,447

NL INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS (CONTINUED)

(In thousands)

LIABILITIES AND SHAREHOLDERS' DEFICIT	December 31,	September 30,
	1994	1995
Current liabilities:		
Notes payable	\$ -	\$ 21,707

Current maturities of long-term debt	42,887	41,149
Accounts payable and accrued liabilities	168,327	175,330
Payable to affiliates	11,348	9,631
Income taxes	20,762	11,368
Deferred income taxes	1,590	1,510
	,	,
Total current liabilities	244,914	260,695
Noncurrent liabilities:		
Long-term debt	746,762	750,683
Deferred income taxes	178,332	207,769
Accrued pension cost	76,242	75,295
Accrued postretirement benefits cost	65,299	62,026
Other	141,518	144,643
Total noncurrent liabilities	1,208,153	1,240,416
Minority interest	2,425	2,830
Shareholders' deficit:		
Common stock	8,355	8,355
Additional paid-in capital	759,281	759,281
Adjustments:		
Currency translation	(125,494)	(124,876)
Pension liabilities	(1,635)	(1,635)
Marketable securities	(12)	3,294
Accumulated deficit	(567,041)	(515,551)
Treasury stock	(366,536)	(366, 362)
Total shareholders' deficit	(293,082)	(237,494)
	\$1,162,410	\$1,266,447

Commitments and contingencies (Note 13)

NL INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share data)

	Three months en		Nine months ende September 30,	
	1994	1995	1994	1995
Revenues and other income:				
Net sales	\$225,200	\$255 <b>,</b> 339	\$664,162	\$789 <b>,</b> 688
Other, net	8,365	7,060	36,579	16,075
	233,565	262,399	700,741	805 <b>,</b> 763
Costs and expenses:				
Cost of sales	168,033	169,058	493,914	526,722
Selling, general and				
administrative	47,162	48,317	157,423	142,937
Interest	20,923	20,325	63,059	62,053
	236,118	237,700	714,396	731,712
Income (loss) before income taxes and				
minority interest	(2,553)	24,699	(13,655)	74,051
Income tax expense	(1,901)	(7,413)	(12,204)	(22,215)
Income (loss) before				
minority interest	(4,454)	17,286	(25,859)	51,836
Minority interest	(124)	140	(620)	(346)
Net income (loss)	\$ (4,578)	\$ 17,426	\$(26,479)	\$ 51,490
Net income (loss) per share of common stock	\$ (.09)	\$ .34	\$ (.52)	\$ 1.00

51,040 51,628 51,014 51,522

## NL INDUSTRIES, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF SHAREHOLDERS' DEFICIT

Nine months ended September 30, 1995

(In thousands)

	Common stock	Additional paid-in capital	Currency translation	Adjustments Pension liabilities	Marketable securities
Balance at December 31, 1994	\$8,355	\$759,281	\$(125,494)	\$(1,635)	\$ (12)
Net income	-	-	-	-	-
Adjustments	-	-	618	-	3,306
Treasury stock reissued	-	-	-	-	-
Balance at September 30, 1995	\$8,355	\$759,281	\$(124,876)	\$(1,635)	\$3,294

	Accumulated deficit	Treasury stock	Total
Balance at December 31, 1994	\$(567,041)	\$(366,536)	\$(293,082)
Net income	51,490	-	51,490
Adjustments	-	-	3,924
Treasury stock reissued	-	174	174
Balance at September 30, 1995	\$ (515,551)	\$(366,362)	\$(237,494)

NL INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

Nine months ended September 30, 1994 and 1995

(In thousands)

	1994	1995
Cash flows from operating activities:		
Net income (loss)	\$(26,479)	\$ 51,490
Depreciation, depletion and amortization	26,752	29,208
Noncash interest expense	13,415	14,368
Deferred income taxes	35,479	18,245
Other, net	(2,458)	(8,382)
	46,709	104,929
Change in assets and liabilities:		
Accounts and notes receivable	(24,721)	(23,161)
Inventories	37,605	(14,067)
Accounts payable and accrued liabilities	4,475	(2,905)
Income taxes	89,285	(18,217)
Other, net	19,247	(5,096)
Marketable trading securities, net	14,262	26,337

Net cash provided by operating activities	186,862	67,820
Cash flows from investing activities:		
Capital expenditures	(25,061)	(42,572)
Investment in joint ventures, net	2,600	1,664
Other, net	563	68
Net cash used by investing activities	(21,898)	(40,840)

NL INDUSTRIES, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)

Nine months ended September 30, 1994 and 1995

(In thousands)

	1994	1995
Cash flows from financing activities:		
Indebtedness:		
Borrowings	\$ 44,505	\$ 38,840
Principal payments	(129,553)	(47,401)
Other, net	(202)	159
Net cash used by financing activities	(85,250)	(8,402)
Cash and cash equivalents:		
Net change from:		
Operating, investing and financing activities	79,714	18,578
Currency translation	7,779	3,093
Balance at beginning of period	106,593	131,124
Balance at end of period	\$ 194,086	\$152,795
Supplemental disclosures - cash paid (received) for:		
Interest, net of amounts capitalized	\$ 43,251	\$ 37,079
Income taxes		22,388
Income taxes	(112,000)	22,388

NL INDUSTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1 - ORGANIZATION AND BASIS OF PRESENTATION:

NL Industries, Inc. conducts its operations primarily through its wholly-owned subsidiaries, Kronos, Inc. (titanium dioxide pigments, or "TiO2") and Rheox, Inc. (specialty chemicals). Valhi, Inc. and Tremont Corporation, each affiliates of Contran Corporation, hold 53% and 18%, respectively, of NL's outstanding common stock. Contran holds, directly or indirectly, approximately 91% of Valhi's and 44% of Tremont's outstanding common stock.

The consolidated balance sheet of NL Industries, Inc. and Subsidiaries (collectively, the "Company") at December 31, 1994 has been condensed from the Company's audited consolidated financial statements at that date. The consolidated balance sheet at September 30, 1995 and the consolidated statements of operations, shareholders' deficit and cash flows for the interim periods ended September 30, 1994 and 1995, have been prepared by the Company, without audit. In the opinion of management, all adjustments, consisting only of normal recurring adjustments, necessary to present fairly the consolidated financial position, results of operations and cash flows have been made. The results of operations for the interim periods are not necessarily indicative of the operating results for a full year or of future operations.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles

have been condensed or omitted. Certain prior year amounts have been reclassified to conform to the 1995 presentation. The accompanying consolidated financial statements should be read in conjunction with the consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1994 (the "1994 Annual Report").

## NOTE 2 - NET INCOME (LOSS) PER SHARE OF COMMON STOCK:

Net income (loss) per share of common stock is based on the weighted average number of common shares and equivalents outstanding. Common stock equivalents, consisting of non-qualified stock options, are excluded from the computation when their effect is antidilutive.

#### NOTE 3 - BUSINESS SEGMENT INFORMATION:

The Company's operations are conducted in two business segments -  ${\tt TiO2}$  conducted by Kronos and specialty chemicals conducted by Rheox.

	Three months September 1994	30, 1995	Nine months September 1994 thousands)	
Net sales:				
Kronos	\$194,146	\$222,799	\$574,813	\$689,520
Rheox	31,054	32,540	89,349	100,168
	\$225,200	\$255,339	\$664,162	\$789,688
Operating income:				
Kronos	\$ 18,746	\$ 40,828	\$ 51,769	\$120,381
Rheox	8,347	9,762	23,879	29,726
	27,093	50,590	75,648	150,107
<pre>General corporate income   (expense):</pre>				
Securities earnings, net	1,254	1,489	2,097	5,884
Expenses, net	(9,977)	(7,055)	(28,341)	(19,887)
Interest expense	(20,923)	(20,325)	(63,059)	(62,053)
	\$ (2,553)	\$ 24,699	\$(13,655)	\$ 74,051

## NOTE 4 - INVENTORIES:

	December 31, 1994 (In thousand	September 30, 1995 ds)
Raw materials Work in process Finished products Supplies	\$ 30,118 7,655 112,410 34,990	\$ 32,195 8,541 132,028 36,194
	\$185,173	\$208,958

## NOTE 5 - MARKETABLE SECURITIES AND SECURITIES TRANSACTIONS:

	, ,	ember 30, 1995
	(In thousan	ds)
Current - U.S. Treasury securities:		
Unrealized losses	\$(1,124)	\$ -
Cost	26,289	-
Aggregate market	\$25,165	\$ -
Noncurrent - marketable equity securities:		
Unrealized gains	\$ 3 <b>,</b> 357	\$ 5,067
Unrealized losses	(3,374)	-

Cost 21,346 21,752

Aggregate market \$21,329 \$26,819

The Company has classified its U.S. Treasury securities as trading securities and its marketable equity securities as available-for-sale.

Net gains and losses from securities transactions are composed of:

	Three months endo September 30, 1994			
Unrealized gains (losses) Realized gains (losses)	\$ - (96)	\$ 7 -	\$ (871) (438)	\$1 <b>,</b> 122
realized gains (1055e5)				
	\$ (96)	\$ 7	\$(1,309)	\$1,172
NOTE 6 - INVESTMENT IN JOINT VENTURES:				
		December 31,		
		1994	199 In thousands)	
TiO2 manufacturing joint venture Other		\$185,13 2,3		\$183,458 2,405

#### NOTE 7 - OTHER NONCURRENT ASSETS:

	December 1994	31, (In thousan	September 1995 ds)	30,
Intangible assets, net Deferred financing costs, net Other		\$13,957 16,079 7,231 \$37,267		\$12,583 14,163 6,215 \$32,961

\$187,480 \$185,863

## NOTE 8 - ACCOUNTS PAYABLE AND ACCRUED LIABILITIES:

	December 1994	31, (In thou	September 30, 1995 sands)
Accounts payable Accrued liabilities:	\$	74,903	\$ 56,502
Employee benefits		34,209	42,299
Environmental costs		10,433	10,433
Interest		6,485	17,068
Miscellaneous taxes		7,336	3,006
Other		34,961	46,022
		93,424	118,828
	\$1	L68 <b>,</b> 327	\$175,330

December 31, September 30, 1994 1995

(In thousands)

Environmental costs	\$ 93,655	\$103,312
Insurance claims and expenses	14,716	14,555
Employee benefits	12,322	13,557
Deferred technology fee income	18,305	11,112
Other	2,520	2,107
	\$141,518	\$144,643

## NOTE 10 - NOTES PAYABLE AND LONG-TERM DEBT:

	December 31, 1994 (In thousa	1995
Notes payable - Kronos	\$ <b>-</b>	\$ 21,707
Long-term debt: NL Industries:		
11.75% Senior Secured Notes	\$250,000	\$250,000
13% Senior Secured Discount Notes	116,409	127,897
	366,409	377,897
Kronos:		
DM bank credit facility (DM 397,609)	255,703	276,498
Joint venture term loan	88,715	77,143
Other	10,507	14,441
Rheox:	354,925	368,082
Bank term loan	67,500	45,263
Other	815	590
Other	013	330
	68,315	45,853
	789,649	791,832
Less current maturities	42,887	41,149
	\$746,762	\$750 <b>,</b> 683

# NOTE 11 - INCOME TAXES:

The difference between the provision for income tax expense attributable to income before income taxes and minority interest and the amount that would be expected using the U.S. federal statutory income tax rate of 35% is presented below.

	Nine months ended		
	September 30,		
	1994	1995	
	(In thousar	ıds)	
Expected tax benefit (expense)	\$ 4,779	\$(25,918)	
Non-U.S. tax rates	3,838	1,501	
Incremental tax on income of companies not included			
in NL's consolidated U.S. federal income tax return	(982)	(1,007)	
Valuation allowance	(18,987)	3,183	
U.S. state income taxes	(410)	(584)	
Other, net	(442)	610	
Income tax expense	\$(12,204)	\$(22,215)	

Three months ended Nine months ended September 30, September, 30, 1994 1995 1994 1995 (In thousands) Securities earnings: Interest and dividends \$1,350 \$1,482 \$ 3,406 \$ 4.712 Securities transactions (96) (1,309)1,172 1.254 1,489 2,097 5,884 Litigation settlement gains 1,200 21,240 Technology fee income 2,519 2,685 7,781 7,990 Currency transaction gains, 379 (losses), net 1,122 745 (795) 4,716 3,013 1,764 Other, net 2,996 \$7,060 \$36,579 \$8,365 \$16,075

#### NOTE 13 - COMMITMENTS AND CONTINGENCIES:

For descriptions of certain legal proceedings, income tax and other commitments and contingencies related to the Company, reference is made to (i) Part II, Item 1 -"Legal Proceedings," (ii) the Company's Quarterly Reports on Form 10-Q for the quarters ended March 31, 1995 and June 30, 1995, and (iii) the 1994 Annual Report.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### RESULTS OF OPERATIONS

The Company's chemical operations are conducted in two business segments - TiO2 conducted by Kronos and specialty chemicals conducted by Rheox. The Company's results improved significantly during the first nine months of 1995, as discussed below, and the Company expects to remain profitable in the fourth quarter and in 1996.

	Septer 1994	nths ended mber 30, 1995 illions)	% Change	Septer 1994	ths ended mber 30, 1995 llions)	% Change
Net sales:						
Kronos	\$194.1	\$222.8	+15%	\$574.9	\$689.5	+20%
Rheox	31.1	32.5	+5%	89.3	100.2	+12%
	\$225.2	\$255.3	+13%	\$664.2	\$789.7	+19%
Operating income:						
Kronos	\$ 18.8	\$ 40.8	+118%	\$ 51.7	\$120.4	+133%
Rheox	8.3	9.8	+17%	23.9	29.7	+24%
	\$ 27.1	\$ 50.6	+87%	\$ 75.6	\$150.1	+98%
Percent changes in TiO2:						
Sales volume Average selling prices (in billing			-6%			-1%
currencies)			+18%			+16%

Kronos' operating income in the first nine months of 1995 increased compared to the 1994 period due to higher average selling prices, partially offset by lower sales volumes and slightly higher production costs. Kronos' TiO2 operating income in the third quarter of 1995 increased from the third quarter of 1994 primarily due to higher average selling prices. Kronos' average TiO2 selling prices in the third quarter of 1995 were 18% higher than the third quarter of 1994 as a result of increased pricing in all major markets. Average selling prices in the third quarter of 1995 were 2% higher than the second quarter of 1995 with increases in all major markets except the U.S. market, where selling prices remained flat.

Kronos' third quarter 1995 sales volumes were 6% below the third quarter of

1994 and year-to-date sales volumes for 1995 were slightly lower than sales volumes for the same period in 1994. Economies worldwide have continued growing in 1995, but at lower rates than 1994. Kronos believes this contributed to its 1% lower sales volumes in the first nine months of 1995 compared to the same period in 1994.

Rheox's operating results for both the third quarter and first nine months of 1995 improved compared to the 1994 periods primarily as a result of higher sales volumes and average selling prices.

A significant amount of sales are denominated in currencies other than the U.S. dollar, and fluctuations in the value of the U.S. dollar relative to other currencies increased the dollar value of sales for the third quarter and first nine months of 1995 by \$12\$ million and \$46\$ million, respectively, compared to the 1994 periods.

The following table sets forth certain information regarding general corporate income (expense).

	Three months September 1994		Difference	Nine month Septembe 1994		Difference
Securities earnings Corporate expenses, net Interest expense	\$ 1.3 (10.0) (20.9)	\$ 1.5 (7.1) (20.3)	\$ .2 2.9 .6	\$ 2.1 (28.3) (63.1)	\$ 5.9 (19.9) (62.1)	\$ 3.8 8.4 1.0
	\$(29.6)	\$(25.9)	\$3.7	\$(89.3)	\$(76.1)	\$13.2

Corporate expenses, net in the nine months ended September 30, 1995 were lower than the comparable 1994 period due to lower provisions for environmental remediation and other costs, partially offset by the effect of a \$20 million gain related to a first-quarter 1994 settlement of a lawsuit. Corporate expenses, net in the third quarter of 1995 were lower than 1994 due to reduced provisions for environmental remediation. Interest expense in the first nine months of 1995 was slightly lower due to the lower level of debt partially offset by the impact of changes in currency exchange rates and higher variable U.S. interest rates.

The Company's operations are conducted on a worldwide basis. In 1994, the Company's income tax expense was impacted by losses in certain countries for which no current benefit was available and for which the Company believed recognition of a deferred tax asset was not appropriate.

# LIQUIDITY AND CAPITAL RESOURCES

The Company's consolidated cash flows from operating, investing and financing activities for the nine months ended September 30, 1994 and 1995 are presented below.

	Nine months Septembe	
	1994	1995
	(In millions	3)
Net cash provided (used) by:		
Operating activities	\$186.8	\$ 67.8
Investing activities	(21.9)	(40.8)
Financing activities	(85.2)	(8.4)
Net cash provided by operating, investing and		
financing activities	\$ 79.7	\$ 18.6

The TiO2 industry is cyclical, with the previous peak in selling prices in early 1990 and the latest trough in the third quarter of 1993. Excluding the effects of the receipt of the German tentative tax refunds in the first nine months of 1994, the Company's cash flows from operations improved during the first nine months of 1995 compared to the 1994 period, primarily due to the improvement in Kronos' operating results and proceeds from the sale of \$26

million of U.S. Treasury securities. Net changes in the Company's inventories, receivables and payables (excluding the effect of currency translation) used cash in the first nine months of 1995 and provided cash in the same period in 1994.

Certain of the Company's income tax returns in various U.S. and non-U.S. jurisdictions, including Germany, are being examined and tax authorities have proposed tax deficiencies. Additional substantial German proposed tax deficiency assessments are expected. Although the Company believes that it will ultimately prevail, the Company has granted a DM 100 million (\$70 million at September 30, 1995) lien on its Nordenham, Germany TiO2 plant and may be required to provide additional security in favor of the German tax authorities until the assessments proposing tax deficiencies are resolved. The Company believes that it has adequately provided accruals for additional income taxes and related interest expense which may ultimately result from all such examinations and believes that the ultimate disposition of such examinations should not have a material adverse effect on the Company's consolidated financial position, results of operations or liquidity.

During the first nine months of 1995, non-U.S. subsidiaries borrowed \$33 million under short-term lines of credit. Repayments of indebtedness in the first nine months of 1995 include payments of \$22 million on the Rheox bank term loan, \$12 million on the joint venture term loan and \$11 million on short-term borrowings. Net repayments of indebtedness in the first nine months of 1994 include payments of DM 168 million of the DM credit facility (\$103 million), \$11 million on the Rheox bank term loan and \$12 million on the joint venture term loan, and borrowings under the DM bank credit facility of DM 75 million (\$45 million).

At September 30, 1995, the Company had cash and cash equivalents aggregating \$153 million (34% held by non-U.S. subsidiaries) including restricted cash and cash equivalents of \$16 million. The Company's subsidiaries had \$212 million available for borrowing under existing credit facilities, of which \$87 million is available only for (i) permanently reducing the DM term loan or (ii) paying future German income tax assessments, as described above.

The Company has been named as a defendant, potentially responsible party ("PRP"), or both, in a number of legal proceedings associated with environmental matters, including waste disposal sites or facilities currently or formerly owned, operated or used by the Company, many of which disposal sites or facilities are on the U.S. Environmental Protection Agency's (the "U.S. EPA") Superfund National Priorities List or similar state lists. The Company believes it has adequate accruals (\$95 million at September 30, 1995) for reasonably estimable costs of such matters. It is not possible to estimate the range of costs for certain sites. The Company has estimated that the upper end of the range of reasonably possible costs to the Company for sites for which it is possible to estimate costs is approximately \$168 million. No assurance can be given that actual costs will not exceed accrued amounts or the upper end of the range for sites for which estimates have been made, and no assurance can be given that costs will not be incurred with respect to sites as to which no estimate presently can be made. Further, there can be no assurance that additional environmental matters will not arise in the future.

The Company is also a defendant in a number of legal proceedings seeking damages for personal injury and property damage arising from the sale of lead pigments and lead-based paints. Based on, among other things, the results of such litigation to date, the Company believes that the pending lead pigment litigation is without merit and has not accrued any amounts for such pending lead pigment litigation. The Company currently believes the disposition of all claims and disputes, individually and in the aggregate, should not have a material adverse effect on the Company's consolidated financial position, results of operations or liquidity. There can be no assurance that additional matters of these types will not arise in the future. In addition, various legislation and administrative regulations have, from time to time, been enacted or proposed at the state, local and federal levels that seek to impose various obligations on present and former manufacturers of lead pigment and lead-based paint with respect to asserted health concerns associated with the use of such products and to effectively overturn court decisions in which the Company and other pigment manufacturers have been successful.

The Company periodically evaluates its liquidity requirements, alternative uses of capital, capital needs and availability of resources in view of, among other things, its debt service and capital expenditure requirements and estimated future operating cash flows. As a result of this process, the Company has in the past and may in the future seek to reduce, refinance or restructure

indebtedness, raise additional capital, restructure ownership interests, sell interests in subsidiaries or other assets, or take a combination of such steps or other steps to manage its liquidity and capital resources. In the normal course of its business, the Company may review opportunities for the acquisition of businesses and assets in the chemicals industry. In the event of any future acquisition, the Company may consider using available cash, issuing equity securities or increasing its indebtedness to the extent permitted by the agreements governing the Company's existing debt.

#### PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

Reference is made to the 1994 Annual Report and the Company's Quarterly Reports on Form 10-Q for the quarters ended March 31, 1995 and June 30, 1995 for descriptions of certain previously-reported legal proceedings.

NL Industries, Inc. v. Commercial Union Insurance Cos., et al. In September 1995, the U.S. Court of Appeals for the Third Circuit reversed and remanded for further consideration the previously-reported decision by the trial court that Commercial Union was obligated to pay the Company's reasonable defense costs in certain of the lead pigment cases. The trial court had made its decision applying New Jersey law; the appeals court concluded that New York and not New Jersey law applied and remanded the case to the trial court for a determination under New York law.

HANO Third-Party Complaints. The time in which plaintiffs may file an appeal of the District Court's June 1995 grant of summary judgment in favor of the defendants in several of the remaining cases has expired with no appeals having been filed. Two cases remain pending.

The Company has received a copy of a complaint from plaintiffs' counsel in the HANO cases, but has not been served with the complaint. The complaint, Jefferson v. Lead Industry Association, et al. (No. 95-2835), filed in the U.S. District Court for the Eastern District of Louisiana, asserts claims against the LIA and the lead pigment defendants on behalf of a class of allegedly injured children in Louisiana. The complaint purports to allege claims for strict liability, negligence, failure to warn, breach of alleged warranties, fraud and misrepresentation, and conspiracy, and seeks actual and punitive damages. The complaint asserts several theories of liability, including joint and several and market share liability.

New York City, et al. v. Lead Industries Association, et al. In August 1995, the trial court denied defendants' motion for summary judgment on the remaining fraud count. Defendants have noticed an appeal.

Skipworth v. Sherwin-Williams Co., et al. In October 1995, the Supreme Court of Pennsylvania affirmed the previously-reported grant of defendants' motion for summary judgment. The time in which plaintiffs may seek review by the Pennsylvania Supreme Court has not yet expired.

Granite City: United States of America v. NL Industries, Inc. et al. In September 1995, U.S. EPA released its decision selecting cleanup remedies for the Granite City site. The cost of the remedies selected by the U.S. EPA aggregates, in its estimation, \$40.8 million to \$67.8 million, although its decision states that the higher amount is not considered to be representative of expected costs. The Company believes that certain components of the U.S. EPA's estimated costs may be erroneous and presently intends to challenge portions of the U.S. EPA's selection of the remedy. There is no allocation among the PRPs for these costs.

Batavia Landfill. In September 1995, the U.S. EPA and certain PRPs entered into an administrative order on consent for the remedial design phase of the remedy for operable unit one. The Company and other PRPs entered into an interim cost sharing arrangement for this phase of work.

In re Asbestos III (subsequently redesignated as In re Asbestos IV). All claims in this matter have been dismissed or settled.

# ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- 10.1 Contract on Supplies and Services among Bayer AG, Kronos Titan-GmbH and Kronos International, Inc. dated June 30, 1995 (English translation from German language document.)
- 27.1 Financial Data Schedule for the nine-month period ended September 30, 1995.
- (b) REPORTS ON FORM 8-K

Reports on Form 8-K for the quarter ended September 30, 1995 and for the period up to the date of this report.

July 20, 1995 - reported Items 5 and 7.

October 19, 1995 - reported Items 5 and 7.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: October 26, 1995

By /s/ Dennis G. Newkirk

Dennis G. Newkirk

Vice President and Controller

(Principal Accounting Officer)

# <ARTICLE> 5 <LEGEND>

This schedule contains summary financial information extracted from NL Industries Inc.'s consolidated financial statements for the nine months ended September 30, 1995, and is qualified in its entirety by reference to such consolidated financial statements.
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Contract
on Supplies and Services
concluded between

BAYER AG, Bayerwerk, 51368 Leverkusen - hereinafter referred to as BAYER -

and

KRONOS TITAN-GMBH, Peschstrasse 5, 51373 Leverkusen as well as KRONOS INTERNATIONAL, INC., Peschstrasse 5, 51373 Leverkusen

- - both hereinafter referred to as KRONOS -

Introductory remarks

Before Dr. Heinrich Jaspers, Amtsgerichstrat (municipal judge), Opladen, the contracting parties concluded, on June 21, 1952, a lease contract (Erbbaurechtsvertrag) for a term ending December 31, 2050, under which a lease (Erbbaurecht) was assigned to KRONOS on real estate owned by BAYER.

In order to enable KRONOS to continue its business operations the contracting parties entered into a general contract on June 21, 1952, which was due to expire on December 31, 1971, and includes three supplementary agreements concerning

- a) the delivery of sulfuric acid and other raw materials,
- b) utilities, transport and other works facilities,
- c) the regulation of the social services.

This general contract was superseded by the Supplies and Services Contract concluded on September 9, 1971 which became effective on January 1, 1972 for a period of again twenty years and which ended on December 31, 1991. Three appendices were attached to the text of the Contract:

Appendix 1: Energy supplies

- A) Supply of electric power
- B) Steam supplies
- C) Water supplies
- D) Natural gas supplies
- E) Compressed air supplies
- F) Supplies of nitrogen and oxygen
- G) Supplies of NH3 cooling medium
- H) Supplies of fully demineralized water

Appendix 2: Determination of the annual lump sums pursuant to Section 7, subpara 3.4 to cover the costs incurred by BAYER for their sewer system

Appendix 3: Facilities pursuant to Section 8 of the Supplies and Services Contract and their accounting method

In view of the binding agreement concluded between the two parties on December 29, 1983/February 8, 1984 on the future cooperation between the two companies, the Contract of September 9, 1971 was extended by mutual agreement on December 30, 1991/January 23, 1992 and on February 4/March 18, 1993 till December 31, 1993.

In order to enable KRONOS to continue its business operations, the contracting parties have concluded a new Supplies and Services Contract as a follow-up contract with effect from January 1, 1994 till December 31, 2011.

This follow-up contract as a framework agreement shall be supplemented by the following supplementary agreements concluded between BAYER and KRONOS which shall continue to remain valid for their agreed periods.

- Agreement regarding spent acid shipping of August 2, 1982, supplemented by the
- 2) Agreement on the waste acid tank relocation of July 17/July 24, 1992

- 3) Agreement on the closure of the Burrig landfill site of July 7/July 20, 1989
- 4) Agreement on the sulfuric acid line of June 6/June 29, 1990

#### Section 1 Basic conditions

- 1. BAYER undertakes to supply, on the contractually agreed scale to the KRONOS facilities located on the leased premises (Erbbaurechtsgelande) and on the adjacent premises owned by KRONOS in Leverkusen, BAYER products, raw materials (only oxygen and nitrogen), energy and services as described in this Contract from its own production or purchased from third parties.
- 2. KRONOS undertakes to obtain exclusively from BAYER on the scale laid down in this Contract and any supplementary agreements thereto the supplies and services necessary for the operation of its facilities in Leverkusen and as described in this Contract. Moreover, KRONOS shall only be entitled, but shall not be obliged, to obtain supplies and services from BAYER in accordance with the provisions of this Contract.
- 3. The obligations pursuant to Section 1, subsection 1 above shall apply only as long as KRONOS is a subsidiary of NL Industries, Inc. A subsidiary of NL Industries, Inc. shall be any company in which 51% of the share capital is owned by NL Industries, Inc. or by a company in which NL Industries Inc. controls 51% of the share capital either directly or indirectly, or a company which is dependent on a company of the type described above on the basis of a contractual agreement (Organverhaltnis). KRONOS' merger with or conversion into any company so owned by NL Industries, Inc. shall not terminate the rights and obligations under this Contract.

The obligations under Section 1, subsection 1 shall become void if:

- KRONOS finally discontinues its production operation at Leverkusen.
- the KRONOS facilities at Leverkusen or essential parts thereof are acquired by third parties, i.e. parties other than subsidiaries of NL Industries, Inc. as defined under Section 1, subsection 3 of the Contract, for the purpose of production on the premises of KRONOS at Leverkusen.
- within the scope of a permission of use of any nature, the utilization of the KRONOS facilities at Leverkusen falls wholly or in essential parts to third parties.
- 4. BAYER shall be prepared to increase in reasonable measure its supplies and services beyond the volume agreed upon at the date of the conclusion of this Contract in as far and as long as unutilized capacities are available. Such increases in supplies and services shall in each case be covered by separate agreements.
- 5. If, during the term of this Contract, additional or different requirements arise with KRONOS in respect of such supplies and services as cannot be met by existing facilities of BAYER, the contracting parties shall in each case reach an understanding at an early date, i.e. in the preliminary planning stage, about the question whether KRONOS shall obtain such extra requirements from third party suppliers or whether KRONOS or BAYER shall establish new facilities in order to achieve the best possible economic results for either partner while taking into consideration the overall situation of both partners.

Section 2 Supply of auxiliary and operating materials from BAYER inventories

Following its letter of April 25, 1979, KRONOS waives material supplies from technical inventories or workshop inventories of BAYER AG. In principle, BAYER is no longer willing to supply KRONOS with auxiliary and operating materials. Basically, an exception is not provided for in cases of operating failures either.

This waiver does not comprise fire brigade and work safety inventories and

isotope store rooms where BAYER is obliged to keep stocks for KRONOS for safety reasons.

Section 3
Supply of raw materials

BAYER undertakes to take into consideration, when buying raw materials from third party suppliers (at present only oxygen and nitrogen), the requirements announced by KRONOS to BAYER and to supply KRONOS with such raw materials at the take-over price as defined in Section 14, subsection 1 and/or as agreed on for the supply of nitrogen and oxygen on June 30, 1995 in Annex 3.

Section 4
Supply of BAYER products
(except sulfuric acid and chlorine)

BAYER is prepared to meet KRONOS' requirements of BAYER products (except sulfuric acid and chlorine). Deliveries shall be effected at selling prices and conditions to be agreed upon in each case with the responsible BAYER sales departments.

Section 5 Supply of sulfuric acid

 BAYER undertakes to meet the sulfuric acid requirements of KRONOS' Leverkusen production plant and KRONOS undertakes to obtain from BAYER the quantities of sulfuric acid needed to meet the requirements of its Leverkusen production plant.

This obligation of KRONOS shall become void only if the production of titanium dioxide base material by the sulfate process is entirely discontinued at KRONOS.

 Quantity, price and the other takeover conditions for the supply of sulfuric acid shall be determined according to the agreement on the supply of sulfuric acid of June 30, 1995 in Annex 4.

Section 6
Supply of chlorine

- 1. BAYER undertakes to supply KRONOS with the quantities of chlorine agreed on and KRONOS undertakes to take the corresponding quantities from BAYER.
- The quantity, price and the other conditions of the supply of chlorine shall be governed by the agreement on the supply of chlorine of June 30, 1995 in Annex 8.

Section 7
Supply of energies

- 1. For the operation of the facilities of KRONOS, BAYER shall make available energies in the form of electric power (current), steam, compressed air, control air, drinking water and process water, fully demineralized water, ammonia (cooling system -20 degrees centigrade), natural gas, acetylene, and boiler feed water. KRONOS undertakes to take from BAYER the required quantities of these energies. Volumes, prices and conditions of such supply of each type of energy are laid down in the agreement on the supply of energies of June 30, 1995 in Annex 1. There is agreement between the parties that sufficient capacities are and will be available to meet KRONOS' present energy requirements.
- 2. KRONOS shall not be permitted without prior approval of BAYER, to pass on or sell energies to third parties, i.e. parties other than subsidiaries of NL Industries, Inc. as defined in Section 1, subsection 3 of the Contract. This applies to the subsidiaries mentioned above.
- 3. KRONOS shall be authorized to cancel the supply of energies either wholly or in part. After such cancelling KRONOS shall remain under the obligation to pay the nonreducible fixed costs for the cancelled energy quantities over a period of three years from the date of the cancellation. If energy, potentially as a partial quantity, is taken in the third year after the

cancellation, these costs of proportionate costs shall be borne for another year.

Charging of fixed costs as outlined under Section 7, subsection 3 does not apply at present to energies with mixed price calculation as outlined under Section 5, subsection 2 of Annex 1.

 Energy supplies shall be newly agreed on if there are changes owing to a future complete elimination of energies which till then were generated by BAYER itself.

#### Section 8

Agreement on maintenance, radiation protection, services and definition of competences

- 1. BAYER undertakes to assume the maintenance of the ionization smoke detectors of KRONOS and to provide services in connection with the radiometric measuring and X-ray facilities of KRONOS and to handle the personal dosimetry for employees of KRONOS.
- The scope, price and the other conditions for the rendering of these services shall be determined as defined in the Agreement on maintenance, radiation protection, services and definition of competences of June 30, 1995 in Annex 5.

#### Section 9

Services rendered by the purchasing departments

Following its letter of April 25, 1979, KRONOS renounces the services of the BAYER purchasing departments. BAYER is no longer willing to render the purchase services on behalf and for account of KRONOS. This applies also in case of operating failures.

The supply of nitrogen and oxygen shall be subject to Section 3 of this Contract.

#### Section 10

Services rendered by auxiliary and subsidiary departments (excepting the dumping site)

- 1. KRONOS shall be entitled to demand services from BAYER auxiliary and subsidiary departments in as far as the capacities available with BAYER are sufficient taking into account BAYER's own requirements. Both parties are agreed that the services available are and will be sufficient to meet KRONOS' present requirements.
- 2. The takeover price shall be computed according to the provisions of Section 14 (2) of this Contract.
- 3. With respect to the utilization of the facilities mentioned below, the following shall be agreed:
  - 3.1 Technical departments

KRONOS' use of services rendered by the BAYER technical offices - except the design bureau - as well as the BAYER technical proceeding department shall in each case require a pertinent arrangement to be made between BAYER and KRONOS defining extent of and compensation for the orders to be executed by BAYER at the request of KRONOS.

The same shall apply to the use of the services rendered by the BAYER labor study offices, on the understanding that BAYER will charge the costs pursuant to Section  $14\ (2)$ .

#### 3.2 Pallet pool

Following its letter of February 7, 1994, KRONOS waives the further use of utilization of the BAYER pallet pool for incoming traffic. Basically BAYER is no longer willing to make available to KRONOS pallets from its pool store. An exception is basically not provided for in cases of operating failures either.

## 3.3 Waste waters

Observing the legal provisions on water pollution control, KRONOS shall be entitled to utilize BAYER's waste water canals for carrying

off its waste waters based on the draft permit by the chief district official (Regierungsprasident) of Cologne of March 14, 1966 in the ruling version, at present on the basis of the permit notice of March 20, 1981 amended for the last time by the 23rd amendment December 23, 1993 and of the "side letter" of June 2, 1966.

KRONOS shall contribute an annual lump sum, determined pursuant to Annex 6, to the operating costs of the canals and shall share in the operating costs of the collection system pursuant to Annex 2, however with a service surcharge of 29.2%.

Subject to the approval by BAYER (WV-UWS), KRONOS shall be entitled to use the bio-canal up to a quantity to be fixed in each case. The costs for the use of the bio-canal shall be computed pursuant to Section 14 (2).

Any damage or injury caused by KRONOS through nonobservance of current of future legal and administrative provisions pertaining to the transport and discharge of waste waters as well as of the operating provisions agreed upon between BAYER and KRONOS shall be compensated by KRONOS.

#### 3.4 Telephone and staff locator system

Within the framework of its own telephone plant BAYER shall make available to KRONOS for its departments and plants 10 restricted stations without authorized access to exchange lines with all facilities, excluding telephone sets and internal switch board. KRONOS shall in return share in the current costs of the telephone network in the proportion of the number of restricted stations made available to KRONOS to the total number of restricted and unrestricted stations in operation at BAYER's Leverkusen plant.

All restricted and unrestricted telephone stations of KRONOS are connected to KRONOS' own private branch exchange. This PBX is located in the KRONOS administration building outside BAYER's Leverkusen premises. It is connected with BAYER's telephone network via five cross connections, which ensures that the emergency numbers 110 and 112 are switched from all KRONOS phone apparatuses to the BAYER offices in charge. Connection between the KRONOS private branch exchange and the KRONOS buildings in the F-block of buildings is effected by use of the BAYER underground cable system.

KRONOS shall share in the current costs for the underground cable system in the proportion of the number of all restricted and unrestricted stations of KRONOS to the total number of all stations operated by BAYER in the BAYER Leverkusen plant and by KRONOS.

KRONOS shall share in the costs of the staff locator system for the utilization thereof in the proportion of the number of staff location receiver units made available to KRONOS to the total number of receiver units operated by BAYER and by KRONOS.

If KRONOS' requirements for communication engineering services change in the future, BAYER shall try to comply with KRONOS' request for modification as far as this is feasible within the scope of the Telekom provisions and the technical possibilities.

# 3.6 Factory railway

KRONOS shall be entitled to have its goods transported by BAYER on the factory railway. The costs for these services will be charged pursuant to Section 14 (2).

KRONOS shall take care to ensure that the wagons and wagon-carrying trailers are not kept occupied for an unnecessarily long time and are loaded and unloaded without delay.

# Section 11 Right to use the Burrig dumping site

1. Within the framework of the legal and administrative provisions concerning the disposal of chemical waste, KRONOS shall be entitled to have refuse removed by BAYER to the existing Burrig dumping site up to a maximum

quantity of 35,000 cubic meters per year.

2. KRONOS shall share in the operating costs of the Burrig dumpsite (excluding depreciation and including an extra charge pursuant to Section 14 (2) and a service-to-capital rate pursuant to Section 11 (3)) proportionately to the actually dumped quantities.

For each type of waste (classification based on authorities' catalogue) a cost unit rate will be computed on the basis of the nature of the material and the necessary or mandatory treatment at the dumpsite.

Cost of transport will be borne by waste deliverer.

3. In addition, KRONOS shall contribute, to those investments that BAYER is required to make because of administrative provisions for the disposal of chemical waste, an amount per cubic meter - not subject to additional charges - in proportion to the capacities used. This so-called service-to-capital rate shall be revised annually and increases with each new completed dumpsite investment since BAYER is contractually entitled, from the end of an investment phase, to debit KRONOS with the service-to-capital rate calculated for said investment phase, the rate being payable until the end of the dumpsite use by KRONOS or until the moment of closure of the dumpsite, that means independent of the period of utilization of said investment.

The service-to-capital rate covers depreciation and interest incurred by BAYER for the dump capacities used by KRONOS. The interest rate used in the calculation corresponds to the ruling ground lease interest rate, which at present is 7.75%.

4. In addition, KRONOS shall share as follows in the safety steps to be taken by BAYER on the Burrig dumpsite in compliance with official regulations and impositions by the authorities:

The costs for steps taken until December 31, 1991 with regard to so-called old waste deposits (these steps including the groundwater barrier as far as it safeguards the dumpsite-cf. agreement of August 11, 1994) shall be shared by KRONOS by a fixed percentage of 17.57%. This corresponds to the volume dumped by KRONOS in proportion to the total dumped volume on the key date of December 31, 1991.

Steps taken for "future" waste dumpings, i.e. after January 1, 1992, shall be shared by KRONOS, within the scope of current fund raising, by a cost rate which is added to the fund raising rate and which is put to the reserves provided by BAYER for such measures.

KRONOS shall share in the annual costs and nonrecurrent expenditures incurred during or after the closure of the dumpsite in accordance with the provisions of the contract on the closure of the Burrig dumpsite of July  $7/July\ 20$ , 1989.

- 5. Upon request, BAYER shall allow KRONOS an insight into the records of the current hazard estimate, official documents and the current cost estimate.
- 6. KRONOS shall observe the current BAYER transport and packaging instructions which regard the incineration plant and the dumpsite as well as BAYER's current internal waste directives.
- 7. KRONOS shall bear technical construction measures which may become necessary in the salt deposits as a result of the dumping of iron sulfate by KRONOS. The costs for the other measures shall be borne by BAYER.

## Section 12 Servicing of facilities

Unless otherwise stipulated, KRONOS shall take charge of the operation, maintenance and repairs of the KRONOS-owned facilities and parts thereof that are located on the ground lease estate. Details shall be agreed on by the contracting parties when necessary.

## Section 13

The according to KRONOS employees in Leverkusen of equal status with BAYER employees; services rendered by the general, administrative and social

#### institutions

- 1. KRONOS shall be entitled to make use of the services rendered by the general and administrative institutions of BAYER.
- 2. In view of the close physical, technical and economic integration between BAYER and KRONOS, KRONOS shall largely accord to its employees in Leverkusen, with respect to the legal, economic, cultural and social contents of their employment relations, equal status with comparable BAYER employees in Leverkusen. KRONOS employees can consequently participate in the social institutions of BAYER and in the events arranged by ZB PS Coordination of Education and in BAYER's advanced vocational training programs without any discrimination.
- 3. KRONOS shall share in the costs of said institutions in accordance with the key agreed upon in each case; to the contributions so computed shall be added additional charges pursuant to Section 14 (3). A list of the existing institutions which does not claim to be complete including the applicable cost centers and keys is attached to this Contract as Annex 2.

No additions shall be charged on the enterprises's/employer's contributions to the pension scheme of BAYER AG employees and to the BAYER-Betriebskrankenkasse (BAYER Sick Scheme).

a) Pension Scheme

The Pension Scheme shall be subject to the provisions of Article 5 (2) of the Instruction of the Tripartite I.G. Farben Control Group of June 20, 1952. Employees newly recruited by KRONOS or persons taken over as salaried employees shall be entitled to apply for admission to the Bayer Pension Scheme.

KRONOS employees shall be accorded equal status with the employees of BAYER in respect of all rights and obligations under the BAYER Pension Scheme. KRONOS shall be obliged to contribute to the Pension Scheme according to the same principles as BAYER.

b) Sick Scheme and Life Insurance Mutual Fund (Beistandskasse)

The employees of KRONOS can become members of the Sick Scheme of BAYER AG pursuant to the provisions of the Social Insurance Ordinance. According to Article 5 (2) of the Instruction of the Tripartite I.G. Farben Control Group, the KRONOS employees shall be entitled to become members of the Beistandskasse der Werksangehorigen der BAYER AG, Sterbegeldversicherung auf Gegenseitigkeit (Life Insurance Mutual Fund).

The contracting parties are agreed that KRONOS employees do not acquire a title directly against BAYER. This shall not affect claims by KRONOS employees against institutions, which are directly derived from their membership with these institutions.

### Section 14 Calculation of supplies and services

Acquisition costs

 The takeover price for supplies of (raw) materials and services that BAYER purchased from third parties is calculated as follows:

۵,	Acquisition costs	plus delivery costs according to BAYER's accounting procedures)
b)	Materials handling overhead Surcharge on b)	in the amount of 22.2% to cover the prorated overheads and interest on the capital employed
d)	Cost price	(= sum a + b + c)
e) f)	Turnover tax on d) Price of the supply	(= sum d + e = takeover price)

(invoice price less discounts rehates turnover tay

- 2. The following scheme shall be used for the calculation of the services rendered by the auxiliary and subsidiary departments and the Burrig dumpsite pursuant to Sections 10 and 11:
- a) Costs and/or accounting prices on cost basis as charged to a BAYER department for similar supplies or services.
- b) Addition to cover prorated overhead and interest on capital employed on:
- services by the transport departments (including factory
   railway) 37.8%
- services by laboratories, development departments, the technical service departments and material testing departments as well as sewer system
- 29.2% services by workshops, stocks, technical departments, use of bio-canal and dumpsite services of other auxiliary and

subsidiary departments 22.2%

- c) Cost price (= sum a + b)
- d) Turnover tax on c)
  e) Price of the service = takeover price (= sum c + d)
- 3. The following scheme shall be used for the calculation of services rendered by the general and administrative departments as mentioned in Annex 2 attached to Section 14.
- a) Costs and/or accounting price on cost basis as charged to a BAYER department for similar supplies or services,
- b) Addition of 22.2 percent to cover prorated overhead and interest on capital employed
- c) Cost price (sum a + b)
- d) Turnover tax on c)
- e) Takeover price (sum c + d)
- If changes occur in BAYER's cost accounting, the contracting parties shall agree on any necessary adjustment of this Contract to the new accounting method.

### Section 15 Payments

Payment of the supplies and services rendered under this Contract and under the Agreements annexed shall be subject to the terms of payment as defined in Annex 7 unless other provisions are defined in the individual agreements.

#### Section 16

Deliveries and services to other KRONOS facilities

If BAYER makes deliveries and renders services to KRONOS facilities outside Leverkusen (e.g. Nordenham), the contracting parties shall reach an understanding about the details.

#### Section 17

Impossibility of the performance of the contract

1. If, for reason of force majeure or for compelling business reasons, e.g. rebuilding at the quay, the blocking of roads because of the relaying of pipes, rails, etc., the stoppage of machines for a general overhaul, it is temporarily impossible for BAYER to carry out in full the services that BAYER undertakes under this Contract to perform for KRONOS, it shall be accepted as a principle that, until such difficulties have been overcome,

the interests of KRONOS shall be protected in the same way as the interests of the BAYER departments concerned in the particular question.

2. If, for compelling business reasons (e.g. extraordinary repairs), one of the parties is temporarily unable to meet its contractual obligations this party shall inform the other party as early as possible of potentially resulting restrictions in order that resulting adverse effects can be avoided as far as possible through early planning.

Cutbacks of supplies and services shall be prorated between KRONOS and BAYER according to the consumptions by KRONOS and BAYER and the BAYER departments in question during the preceding six calendar months.

#### Section 18 Liability

- 1. All types of damage claims on a party shall be excluded, including claims because of restrictions or interruptions of supplies and services, quality changes etc., as well as claims for consequential damage, i.e. damage that is not caused directly to property of a party or that results from the handling of the Supplies and Services Contract and of any agreements included in, or referring to, this Contract.
- 2. Peremptory legal liability provisions shall remain unaffected; the liability of both parties shall be restricted, however, to the care they would usually exercise in their own affairs.

# Section 19 Reciprocal obligation to give information

- 1. In respect of any proportionate debits arising out of total costs, KRONOS shall be entitled to demand statements revealing in detail the cost centers where these costs have arisen.
- The information necessary for the calculation of the debits to be made, e.g. wages and/or salaries, number of employees, shall be communicated by KRONOS to BAYER.
- 3. The chartered accountants of both parties shall at the request of either party render to the other party a statement as to whether the figures used are in conformity with the books and whether the debits have been made according to the agreed distribution keys. The chartered accountants shall inform their principals on the data they made available to the chartered accountants of the other party.

Section 20 Non-claiming of services according to Section 1, subsection 2, sentence 2

As BAYER must make its arrangements regarding capacity, personnel etc. to meet the requirements of KRONOS within the scope of this Contract, KRONOS shall notify BAYER as early as possible, but giving at least a three-month notice, if certain supplies and services KRONOS is entitled to claim and which it did claim (Section 1 (2) sentence 2) are no longer required for reasons of operational reorganizations. In the event of KRONOS making a declaration in writing of this nature in respect of certain supplies and services, the responsibility of BAYER to fulfill the services or supplies in question shall terminate after expiry of the term provided.

# Section 21 Inventions

- 1. Should the use of BAYER services by KRONOS result in patentable inventions
  - a) made solely by BAYER employees, the sole proprietary rights in such inventions shall, within the framework of the legal regulations in force, belong to BAYER; KRONOS shall have the non-exclusive right, however, to use such inventions for its own business free of charge and a non-exclusive right for its parent company, NL Industries, Inc. on reasonable conditions to be stipulated from case to case;
  - b) created by inventive contributions from employees of both BAYER and

KRONOS, such inventions shall, within the framework of the legal regulations, be in principle the common property of BAYER and KRONOS. KRONOS may assign to NL Industries, Inc. the right of sharing in the utilization of such inventions. BAYER and KRONOS shall, on such occasions, reach an understanding regarding their respective share in the property, alienation of the share, utilization and enforcement of rights in or arising from potential protective rights in joint inventions; both parties may make unlimited use, free of charge, in their own business, of inventions made in common.

- c) As far as KRONOS pursuant to paragraphs a) and b) above and NL Industries, Inc. pursuant to paragraph b) above make use, free of charge, of protective rights in which BAYER inventors have a share and for which payment of compensation to inventors may be claimed, KRONOS and NL Industries, Inc. shall make available to BAYER the necessary funds for this purpose. The same arrangement shall apply vice versa to inventors in the employment of KRONOS if BAYER makes use of protective rights owned in common by BAYER and KRONOS.
- 2. If the utilization of BAYER services by KRONOS leads to non-patentable results, both parties shall be entitled to make unlimited use thereof in their own business, free of charge, irrespective of the authorship.

Section 22 Hardship clause

If unintended hardships arise for either of the contracting parties as a result of an essential change in the conditions prevailing during the term of the Contract, both parties shall endeavor to arrive at new arrangements taking into account the interests of either party. If no agreement can be reached - amicable or in the arbitration committee - the decision shall be left to the discretion of the court of arbitration pursuant to Section 26.

Section 23 Secrecy

Both parties undertake not to disclose to any third party any information to be regarded as confidential. Information to be regarded as confidential shall also include such data as prices and terms conceded by suppliers, special sources of supply and the calculations disclosed in the settlement of accounts notwithstanding KRONOS' right of informing its parent company, NL Industries, Inc., of the kind, volume and costs of the supplies and services obtained from BAYER under this Contract. Each party shall make arrangements such as to ensure that confidential information becoming known to the department concerned will not be passed on by this department to other departments of the enterprise unless this is required for the proper execution of this Contract.

These undertakings shall remain valid also after the termination of this  ${\tt Contract.}$ 

Section 24 Safeguard clause

If any of the provisions of this Contract, wholly or partly, is or becomes legally ineffective, regardless of the reasons, or if a gap which needs filling is incurred, this shall not affect the legal force of the other provisions.

Both parties undertake to replace the legally ineffective provision or the gap which needs filling, if possible, by another provision of equal economic efficiency. If they do not come to an agreement thereon amicably or in the arbitration committee pursuant to Section 25, the court arbitration shall decide pursuant to Section 26.

Section 25 Arbitration Committee

1. For amicable conference on all questions arising from this contract including annexes and supplementary agreements as well as from the ground lease contract (Erbbaurechtsvertrag) of June 21, 1952 and for the adjustment of the agreements to changing economic conditions as well as for the settlement of any disputes, an arbitration committee shall be formed, to which each of the contracting parties shall delegate one representative.

Each representative so delegated to the arbitration committee may call in as advisors up to three employees of the contracting party by which he was appointed.

- 2. The committee shall meet at the request of one of the parties.
- Decisions of the arbitration committee shall be binding on the contracting parties if both parties have been represented on the committee and the decision is unanimous.

#### Section 26 Arbitration Court

- 1. All disputes arising from this Contract including annexes and supplementary agreements, the ground lease contract (Erbbaurechtsvertrag) of June 21, 1952, as well as from any decision of the arbitration committee in accordance with Section 25, shall, without recourse to legal action, be settled by an arbitration court, if the arbitration committee under Section 25 has not come to a unanimous decision.
- 2. The arbitration court shall consist of two members, one of whom shall be appointed by each party, and a chairman. The aggrieved party shall inform the other party by registered letter of the circumstances of the case which make necessary a decision of the arbitration court and at the same time shall nominate its arbitrator, who shall preferably be its representative on the arbitration committee. Within a period of three weeks the other party must nominate its arbitrator, who preferably should have been its representative on the arbitration committee. If it does not fulfill this obligation within the specified period of time, the arbitrators shall at the request of the other party be nominated by the President of the Federal Court of Justice. If the two arbitrators do not come to an agreement within a period of two months after the nomination of the last arbitrator, they shall within that period agree on the choice of a chairman. If they fail to do so, the chairman shall be appointed by the President of the Federal Court of Justice. The chairman must have the qualifications of a judge pursuant to the German Law on the Judiciary and be versed in economic matters.

The finding of the arbitration court which must also include a decision concerning the payment of costs, shall be final. Moreover, the procedure shall be governed by the rules of arbitration of the German Committee for Arbitration Procedures modified in that the appointment of the arbitrators shall be governed by the aforementioned provisions.

Section 27 Writing clause

Supplements to and annulment, modification, as well as termination of this Contract, shall me made in writing and shall require the signing by each party. This requirement of form can only be waived by a declaration signed by either party.

Section 28 Entry into force, duration and extension of contract

This Contract with its Annexes 1 to 8 shall supersede as from January 1, 1994 the contract of September 9, 1971 which had been extended in mutual agreement till December 31, 1993. The Contract shall end with the expiration of December 31, 2011. If KRONOS desires to obtain from BAYER supplies and services of the nature covered by this Contract beyond this date, KRONOS shall inform BAYER accordingly by December 31, 2005. BAYER shall then inform KRONOS within three months whether and, if so, to what extent supplies and services will be provided beyond December 31, 2011.

Leverkusen, June 30, 1995 BAYER AG

/s/ Dr. Volker Charbonnier

/s/ Albert Schwall

Leverkusen, June 30, 1995 KRONOS TITAN-GMBH

/s/ Dr. E. Gaertner

/s/ Dr. J. Hoene

Leverkusen, June 30, 1995 KRONOS INTERNATIONAL, INC.

/s/ Dr. E. Gaertnr

/s/ Dr. J. Hoene

- Annex 1: Energy supplies (Re: Section 7)
- Annex 2: Determination of the costs of services by the general departments, administration and social facilities (Re: Section 13 (3))
- Annex 3: Agreement on the supply of nitrogen and oxygen (Re: Section 3)
- Annex 4: Agreement on the supply of sulfuric acid (Re: Section 5)
- Annex 5: Agreement on maintenance, radiation protection, services and definition of competences (Re: Section 8)
- Annex 6: Calculation of the annual lump sums to cover the costs incurred by BAYER for the waste water canals (Re: Section 10 (3.3))
- Annex 7: Terms of payment (Re: Section 15)
- Annex 8: Agreement on the supply of chlorine (Re: Section 6)

CERTIFICATE REGARDING
FOREIGN LANGUAGE DOCUMENT

Pursuant to the requirements of Rule 306 of Regulation S-T, the undersigned officer of the Registrant hereby represents that the foregoing document entitled "Contract on Supplies and Services" and attached as Exhibit 10.1 to the Registrant's Form 10-Q for the quarter ended September 30, 1995, is a fair and accurate translation to English of the German language document "Contract on Supplies and Services" among Bayer AG, Kronos Titan-GmbH, and Kronos International, Inc. executed on June 30, 1995.

Date: October 26, 1995

By /s/ Dennis G. Newkirk

Dennis G. Newkirk

Vice President and Controller

(Principal Accounting Officer)